



Highlands and Islands Enterprise
Iomairt na Gàidhealtachd 's nan Eilean

Highlands and Islands Enterprise

Approvals List

July – September 2016

This approvals list for Highlands and Islands Enterprise provides details on financial assistance awarded to businesses, community groups, public sector partners and other organisations to deliver specific projects. The list also provides details on projects that are led and managed by HIE itself, sometimes in partnership with other organisations.

Please note that the sums relate to approvals, not payments. The approval simply shows that funds have been made available, but they will not be released until evidence is received which shows that the project or activity has gone ahead as planned. In addition, draw down of funds will be conditional on appropriate legal terms and conditions being agreed between HIE and the applicant and satisfaction of any pre-payment conditions.

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Argyll & the Islands	Machrie Golf Links and Hotel Ltd	Machrie Hotel New Build	19,100,000	1,900,000	0	0
Argyll & the Islands	Isle of Skye Sea Salt Company Ltd	Isle of Skye Sea Salt - Trade Show Support	31,538	15,769	0	0
Argyll & the Islands	CS Wind UK Ltd	Upscale to Offshore Training Grant	5,883,564	1,500,000	0	0

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Argyll & the Islands	Dunoon Burgh Hall	Dunoon Burgh Hall - Marketing Activities	25,000	25,000	0	0
Argyll & the Islands	Argyll Food Producers	Development of Food and Drink Sector in Argyll	140,000	68,750	0	0
Argyll & the Islands	Flexible Technology Ltd	Flexitech Clean Air Monitoring and Recording Consultancy	15,000	6,500	0	0
Argyll & the Islands	Auchrannie Leisure Ltd	Auchrannie Employee Ownership Model consultancy	30,000	15,000	0	0
Argyll & the Islands	GlycoMar Ltd	Additional Interim Equity Investment	173,500	40,000	0	0
Argyll & the Islands	Argyll and the Islands Area Team	Informing investment to support Talent Development and Attraction	50,000	50,000	0	0
Argyll & the Islands	Kilfinan Community Forest Company	Kilfinan Community Forest Working Capital Funding	15,000	15,000	0	0
Argyll & the Islands	Stramash	Stramash - Resilience and Capacity Planning	48,400	48,400	0	0
Business & Sector Development	Business and Sector Development	Marine Bioprocessing Centre Phase 1	38,000	38,000	0	0

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Business & Sector Development	Business and Sector Development	Food and Drink Sector Development	36,000	36,000	0	0
Business & Sector Development	Business and Sector Development	Energy Communications 2016 – 2017	50,000	50,000	0	0
Business & Sector Development	Business and Sector Development	Innovation Knowledge Transfer (IKT) Venturefest	8,000	8,000	0	0
Business & Sector Development	Inhale Innovations	Innovation Knowledge Transfer (IKT) – Innovate your business (IYB) – Small Grant Support 2016 – Inhale Innovation	4,950	2,475	0	2,475
Business & Sector Development	TEFL Scotland Ltd	TEFL Scotland Limited	16,000	4,000	0	4,000
Business & Sector Development	Business and Sector Development	Cairngorm Mountain – Legal Advice – MasterPlan	15,000	15,000	0	0
Business & Sector Development	Yellow Broom	IHI Go Global - London Design Fair 2016	1,082	325	0	325
Business & Sector Development	A.E.S. Ltd	ScotGrad Summer Placement Programme 2016 - Process Improvement	3,074	922	0	615

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Business & Sector Development	Highland Biosciences Limited	ScotGrad Summer Placement Programme 2016 – Product Improvement Research	4,506	1,352	0	901
Business & Sector Development	Business and Sector Development	Entrepreneurial Spark Virtual Accelerator 3 month pilot	65,000	25,000	0	0
Business & Sector Development	EFC Group	IHI Go Global - SPE Deepwater Drilling Completions Conference and Exhibition 2016 - Texas USA	9,390	2,817	0	1,878
Business & Sector Development	EFC Group	IHI Go Global - IADC Advanced Rig Technology Conference and Exhibition 2016 - Texas USA	10,090	3,000	0	2,000
Business & Sector Development	Sail Scotland Ltd	Sail Scotland support 2016-2019	178,000	113,400	0	0
Business & Sector Development	Julia Smith Ceramics	IHI Go Global - London Design Fair 2016	979	293	0	196
Business & Sector Development	Highland Network Limited	ScotGrad Summer Placement Programme 2016 - System Development	4,225	1,268	0	845
Business & Sector Development	Highland Network Limited	ScotGrad Summer Placement Programme 2016 – Process Improvement	4,225	1,268	0	845

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Business & Sector Development	Business and Sector Development	Northern Isles Cost Comparison Report NICCR	49,995	49,995	0	0
Business & Sector Development	Prickly Thistle Scotland	ScotGrad Summer Placement Programme - Brand Development	1,690	507	0	338
Business & Sector Development	Highland Bay Seafoods (HB Scotland Ltd)	IHI Go Global - Packaging for Asia and the Middle East	9,543	2,863	0	1,908
Business & Sector Development	Poppy Design and Graphics Ltd	IHI Go Global - Scotland's Trade Fair Spring 2017	1,703	510	0	341
Business & Sector Development	EFC Group	IHI Go Global - IADC Drilling Europe Conference and Exhibition 2016 – Amsterdam	9,794	2,938	0	1,959
Business & Sector Development	EFC Group	IHI Go Global - IADC Well Control Europe Conference and Exhibition 2016 – Copenhagen	9,890	2,967	0	1,978
Business & Sector Development	Reids of Caithness	IHI Go Global - SIAL International Food Exhibition 2016 - Paris	9,939	2,981	0	1,988

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Business & Sector Development	Urras Oighreachd Ghabhsainn (Galson Estate Trust)	ScotGrad Social Business Graduate Placement - Gaelic Development and Promotion	14,510	6,094	0	4,063
Business & Sector Development	Prickly Thistle Scotland	Innovation Knowledge Transfer (IKT) Prickly Thistle Scotland Small Innovation Grant	2,500	1,250	0	1,250
Business & Sector Development	Business and Sector Development	Entrepreneurial Spark Virtual Accelerator – travel subsidy for business participants	10,000	5,000	0	0
Business & Sector Development	Midton Acrylics	ScotGrad Graduate Placement Programme - Product Design and Development	27,312	6,555	0	4,370
Business & Sector Development	Ruswood Ltd	ScotGrad Graduate Placement Programme - Research and Development	25,036	6,008	0	4,006
Business & Sector Development	QA Fish Ltd	IHI Go Global - Seafood Expo Asia and South East Asia Market Visit 2016	2,619	524	0	785
Business & Sector Development	The Orkney Furniture Maker	IHI Go Global - London Design Fair 2016	916	275	0	183

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Business & Sector Development	Hilary Grant Knitwear and Textiles	IHI Go Global - London Design Fair 2016	1,004	301	0	201
Business & Sector Development	Diggory Brown	IHI Go Global - London Design Fair 2016	636	191	0	127
Business & Sector Development	University of the Highlands and Islands (UHI)	UHI CREATE Business Ideas Competition	19,570	11,500	0	0
Business & Sector Development	Aurora Sustainability Ltd	IKT Small Innovation Grant Scheme Green Mushroom Growing	11,982	4,992	0	4,992
Business & Sector Development	Highfern Ltd	IHI Go Global - France Market Visit 2016	148	44	0	30
Business & Sector Development	Speyside Wildlife	IHI Go Global - France Market Visit 2016	706	62	0	41
Business & Sector Development	Speyside Wildlife	IHI Go Global - Netherlands Market Visit 2016	588	101	0	68
Business & Sector Development	Scot Mountain Holidays	IHI Go Global - France Market Visit 2016	661	30	0	20
Business & Sector Development	Moray Reach Out	Social Business Graduate Placement Programme - Marketing Strategy Development	21,053	8,842	0	5,895

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Business and Sector Development	Beinn an Tuirc Distillers Ltd	ScotGrad Graduate Placement Programme - Product and International Market Development	8,406	2,017	0	1,345
Business and Sector Development	Angus Kylee Partners Limited	ScotGrad Graduate Placement Programme - Product Development	23,898	5,737	0	3,823
Business and Sector Development	Perfect Manors (Achnagairn House)	IHI Go Global - Germany and Spain Market Visit 2016	1,841	252	0	168
Business and Sector Development	Dornoch Distillery Company Ltd	IHI Go Global - Japan Market Visit 2016	1,032	310	0	206
Business and Sector Development	Royal Highland Hotel	IHI Go Global - China Market Visit 2016	10,460	2,763	0	1,842
Business and Sector Development	Pat Munro Ltd	ScotGrad Graduate Placement Programme - IT Systems Development	18,777	4,507	0	3,004
Business Improvement & IA	Business Improvement and Internal Audit	Digital HIE - Software Licenses	3,000	3,000	0	0
Business Improvement & IA	Business Improvement and Internal Audit	Digital HIE - Assessment Tool Environment	31,250	31,250	0	0
Business Improvement & IA	Business Improvement and Internal Audit	BIIA Team Costs	152,327	152,327	0	0

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Business Improvement & IA	Business Improvement and Internal Audit	Digital HIE - Hosting for MAP and CRE	5,500	5,500	0	0
Business Improvement & IA	Business Improvement and Internal Audit	Digital HIE - MAP Support and Development	6,450	6,450	0	0
Business Improvement & IA	Business Improvement and Internal Audit	Digital HIE - CRE Support	8,500	8,500	0	0
Business Improvement & IA	Business Improvement and Internal Audit	Digital HIE - Digital Marketing Support	33,600	33,600	0	0
Business Improvement & IA	Business Improvement and Internal Audit	Digital HIE - DTS and HIE Delivery of Programme Plan	40,000	40,000	0	0
Caithness & Sutherland	AGM Batteries Ltd	2016 Renewables Storage Prework	133,000	100,000	0	0
Caithness & Sutherland	Loch Duart Ltd	2016 LDL Capex support	1,500,000	300,000	0	0
Caithness & Sutherland	Queen Elizabeth Castle of Mey Trust hq	2016 Visitor Centre Development Project	1,135,000	200,000	0	0
Caithness & Sutherland	Envision Engineering & Design Ltd	2016 Business Start up	25,000	25,000	0	0
Caithness & Sutherland	Cala Direct Management Services	Kinlochbervie Childcare Provision	4,125	2,125	0	0

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Caithness & Sutherland	Caithness and Sutherland Area Team	Skills Audit - North Sutherland	5,580	5,580	0	0
Caithness & Sutherland	New Wave Foods Ltd	Brand Development Consultancy	56,000	28,000	0	0
Caithness & Sutherland	VE Energy Ltd	VE 2016 Power Output Test	80,000	40,000	0	0
Caithness & Sutherland	Denchi Power Ltd	Denchi 2016 SLICE Home knowledge building	241,250	193,000	0	0
Caithness & Sutherland	Helmsdale and District Development Trust	Helmsdale Kitchen Garden	27,155	3,100	0	0
Caithness & Sutherland	Caithness and Sutherland Area Team	Caithness Team Costs Infrastructure and Communities 2016-18	270,000	270,000	0	0
Caithness & Sutherland	Caithness and Sutherland Area Team	Office Equipment	8,000	8,000	0	0
Finance and Corporate Services	Finance and Corporate Services Group	Financial Management Team Costs	40,000	40,000	0	0
Inner Moray Firth	Lifescan Scotland Limited	RDI Programme 2016-2018	8,744,665	1,850,000	0	0
Inner Moray Firth	Nigg Skills Academy	Business Efficiencies and Marketing Support	56,550	28,275	0	0

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Inner Moray Firth	MIME Technologies Limited	Working Capital Support 2016-17	95,000	55,000	0	0
Inner Moray Firth	Russwood Ltd	Sawmill Investment	335,000	100,000	0	0
Inner Moray Firth	Inner Moray Firth Area Team	Assessment and Evaluation of the Cruise Liner Facilities in Invergordon	19,500	19,500	0	0
Inner Moray Firth	HITRANS	Inverness Airport Station	2,022,000	100,000	0	0
Inner Moray Firth	Inside Biometrics	Working Capital Loan for Growth 2016	400,000	400,000	0	0
Inner Moray Firth	Inverness Airport Business Park Limited	Business Development Officer for IABP Part Two 2016-2018	100,000	25,000	0	0
Inner Moray Firth	Grants of Dalvey	Working Capital Support	200,000	200,000	0	0
Inner Moray Firth	Royal Zoological Society of Scotland	Highland Wildlife Park Expansion - Development Work for HLF Round 1	120,000	60,000	0	0
Inner Moray Firth	Eden Court Highland Ltd	Management Training Programme 2016	6,880	3,440	0	0
Inner Moray Firth	SMC Cosmetics (UK)	Establishment of Solvent Base Manufacturing Facility	350,059	100,000	0	0

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Inner Moray Firth	Castle Stuart Golf LLP	Scottish Open 2016	172,451	33,000	0	0
Innse Gall	Uist Wool Ltd (Wool Development Group)	Uist Wool - transition from training centre to social enterprise	592,090	90,000	0	0
Innse Gall	Hotel Hebrides	Hotel Hebrides Business Development and Expansion	281,426	91,426	0	0
Innse Gall	First Love Music Ltd	Establish music recording studio	152,260	71,552	0	0
Innse Gall	Eilean Dorcha Festival	Festival Start up Funding	111,592	20,000	0	0
Innse Gall	Ceolas Uibhist Limited	2016-2019 Programme of Events	372,498	54,000	0	0
Innse Gall	Salar Hebridean Smokehouse	Marketing and equipment for business expansion	33,094	15,000	0	0
Innse Gall	An Comunn Gaidhealach - Head Office	Royal National Mod 2016 - Stornoway	357,586	30,000	0	0
Innse Gall	Pairc Playgroup	Pairc Nursery Pilot	107,166	42,866	0	0
Innse Gall	Harris Development Ltd - HQ	Procurement consultancy for Tarbert and Scalpay Marina	13,620	6,810	0	0

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Innse Gall	Harris Development Ltd - HQ	Pontoon development at East Loch Tarbert and North Harbour Scalpay	1,367,520	220,000	0	0
Lochaber Skye and Wester Ross	Linnhe Leisure Limited T/a The Nevis Centre	Digital upgrade	17,000	8,500	0	0
Lochaber Skye and Wester Ross	Cuillin FM Limited	Communications Engineering and Development	36,000	36,000	0	0
Lochaber Skye and Wester Ross	Gaeltec Devices Ltd	Patenting Costs	16,040	11,890	0	0
Lochaber Skye and Wester Ross	Broadford and Strath Community Company	Broadford Campsite Development	97,500	7,500	0	0
Lochaber Skye and Wester Ross	Lochaber Skye and Wester Ross Area Team	LSWR - Office equipment upgrade	15,000	15,000	0	0
Lochaber Skye and Wester Ross	Lochaber Skye and Wester Ross Area Team	Digital Tourism Scotland - Local co-ordination - Wester Ross	22,600	22,600	0	0
Lochaber Skye and Wester Ross	Coigach Community CIC	Strategic Support	92,740	36,000	0	0
Moray	Lecht Ski Company Ltd	Phase Three Ancillary Ski Infrastructure Upgrade 2016	41,335	14,467	0	0

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Moray	Makar Technologies Ltd	Establishment of electronics company	685,343	200,000	0	0
Moray	Moray Area Team	Unit 10 EPF Manufacturing Fit out	376,767	376,767	0	0
Moray	Moray Chamber of Commerce	Moray Speyside Tourism 2016 to 2019	392,274	195,000	0	0
Moray	WooHa Brewing Company Limited	Tradeshaw Attendance and Consultancy	30,855	10,793	0	0
Moray	Moray Area Team	Moray Business Week 2016	5,000	5,000	0	0
Moray	Moray Area Team	Place Partnership	400,000	80,000	0	0
Moray	Moray Area Team	EPF Property factoring FY2016-17	25,000	25,000	0	0
Orkney	Aquatera Ltd	Marketing and website development 2016-17	84,000	32,200	0	0
Orkney	Orkney Tourism Group	OTG Activities May 2016 - March 2017	58,000	14,000	0	0
Orkney	Angus Kyle Partners Limited	Website Development Marketing and Trade Show Attendance	135,000	67,500	0	0

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Orkney	Orkney Area Team	Office Equipment	8,000	8,000	0	0
Orkney	Orkney Area Team	Orkney Research Campus-Phase 1 Design Project	75,000	50,000	0	0
Orkney	Orkney Islands Council - HQ	Orkney volume tourism management survey	30,000	15,000	0	0
Orkney	Orkney Islands Council - HQ	Digital Media Orkney 2017-19 LEADER project	348,000	43,500	0	0
Regional Development	Regional Development	Next Generation Broadband - Modelling beyond Phase 1	36,395	36,395	0	0
Regional Development	Regional Development	HIE Management System Hosting and Support Costs 2016 2017	281,461	281,461	0	0
Regional Development	Regional Development	Highlands and Islands Regional Talent Attraction Strategy and Action Plan RSIP	15,000	15,000	0	0
Regional Development	Skills Development Scotland	Co Financing for Regional Skills Assessments Highlands and Islands	190,000	15,000	0	0
Regional Development	Regional Development	Planning and Partnerships staff costs.	196,500	196,500	0	0

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Regional Development	Regional Development	Food & Drink Strategy Research	25,000	25,000	0	0
Regional Development	Regional Development	Planning and Partnerships staff costs.	120,000	120,000	0	0
Regional Development	Regional Development	Inverness Campus - Plot 8 Advance Unit - Design and Tender	145,557	145,557	0	0
Regional Development	Regional Development	Socio-Economic Impact of Dounreay Decommissioning 2016	25,000	25,000	0	0
Regional Development	Regional Development	Rural Retailing in the Highlands and Islands	25,000	25,000	0	0
Regional Development	Regional Development	The Snowsports Sector in Scotland	10,000	10,000	0	0
Regional Development	Regional Development	Survey of MSPs 2016	8,850	8,850	0	0
Regional Development	Regional Development	Economic Impact of the Aquaculture Sector Supply Chain in Scotland	20,000	20,000	0	0
Regional Development	Regional Development	Food and Drink - UK market development research	30,000	15,000	0	0

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Regional Development	Regional Development	Digital HIE Customer Research	30,000	30,000	0	0
Regional Development	Regional Development	Moray Forestry Sector Economic Profile	5,500	5,500	0	0
Shetland	Sail Line Fish Ltd	Marketing Programme 2016 – 2018	23,110	11,555	0	0
Shetland	Shetland Islands Council HQ	In-Work Poverty Research Brief	30,000	15,000	0	0
Strengthening Communities	MG Alba	Gaelic Screen and Broadcast development	71,100	35,550	0	0
Strengthening Communities	Sunart Community Company	CCBP SG Sunart Community Company - Local Development Officer	58,175	46,567	0	0
Strengthening Communities	Badenoch Broadband & Communications CIC	CBS 3 Badenoch Broadband	47,000	0	41,800	0
Strengthening Communities	Social Investment Scotland	HIE Area Social Investment Resource - Phase II	127,767	48,000	0	0
Strengthening Communities	Regional Screen Scotland Ltd	2017 Community Cinema Support	505,903	49,500	0	0

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Strengthening Communities	Strengthening Communities Group	Highlands and Islands Low Carbon Energy Systems Programme - Technical Advice Framework	120,000	120,000	0	0
Strengthening Communities	Badenoch Broadband & Communications CIC	CBS 2 Badenoch Broadband 2016	3,000	0	3,000	0
Strengthening Communities	Fair Isle Electricity Company	Unified Low Carbon Electricity Storage and Generation - Project Management Costs	7,500	5,000	0	0
Strengthening Communities	Hebrides Energy Community Interest Company	Establishing a Licenced Supply Company - Phase 1	65,000	20,000	0	0
Strengthening Communities	Helmsdale and District Development Trust	CBS 2 - HDDT Stage 2 funding	10,000	0	10,000	0
Strengthening Communities	Feisean nan Gaidheal	FeisTV	32,604	19,500	0	0
Strengthening Communities	East Lochaber and Laggan Community Trust	Initial feasibility and business planning	40,000	40,000	0	0
Strengthening Communities	RSPB hq	CBS 1 RSPB Connectivity Project	3,100	0	3,100	0

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Strengthening Communities	Comunn na Gaidhlig	Spors Gaidhlig Training Project	389,479	40,000	0	0
Strengthening Communities	Strengthening Communities Group	CCBP Networking Event and media costs 2016-17	10,000	10,000	0	0
Strengthening Communities	Forest Policy Group	Evaluating new approaches to community ownership tenure and management of forests	14,000	2,500	0	0

WES Approvals

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
W.E.S	AWS Ocean Energy Ltd	AWS NW11	237,379	237,379	0	0
W.E.S	Scuola Superiore Di Studi Universitari E Di Perfezionamento Sant'anna (SSSA)	SSS PT22	415,000	415,000	0	0
W.E.S	Exceedence Ltd	EXC PT22	412,500	412,500	0	0
W.E.S	Ecosse Subsea Systems Ltd	ESS PT22	415,350	415,350	0	0
W.E.S	Romax Technology Limited	RMX PT22	413,500	413,500	0	0

This approvals list is correct as at 25 October 2016, any subsequent changes or amendments to projects since this date will not be reflected in this report.

Total Project Costs,	(Includes HIE applicant and other sources of Funding).
Net GIA,	(HIE's Grant in Aid contribution).
Funding HIE Conduit,	(Other funding administered through HIE).
EU Funding	(European funds administered through HIE).