



Highlands and Islands Enterprise  
Iomairt na Gàidhealtachd 's nan Eilean

## Highlands and Islands Enterprise

### Approvals List October – December 2016

This approvals list for Highlands and Islands Enterprise provides details on financial assistance awarded to businesses, community groups, public sector partners and other organisations to deliver specific projects. The list also provides details on projects that are led and managed by HIE itself, sometimes in partnership with other organisations.

Please note that the sums relate to approvals, not payments. The approval simply shows that funds have been made available, but they will not be released until evidence is received which shows that the project or activity has gone ahead as planned. In addition, draw down of funds will be conditional on appropriate legal terms and conditions being agreed between HIE and the applicant and satisfaction of any pre-payment conditions.

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Argyll & the Islands	South Islay Development	Campervan Service Point	40,400	26,400	0	0
Argyll & the Islands	Project Trust	Digital connectivity and IT infrastructure upgrade	110,000	50,000	0	0
Argyll & the Islands	Argyll and the Islands Area Team	Sandbank Masterplan Implementation	54,000	54,000	0	0
Argyll & the Islands	Luing Community Council	Luing Fixed Link and Tidal Renewables Options Appraisal	31,300	8,000	0	0

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Argyll & the Islands	Business and Sector Development	HIE Argyll Specialist Advice budget Nov 2016	40,000	40,000	0	0
Argyll & the Islands	Bute Fabrics Ltd	Bute Fabrics Brand refresh consultancy	34,100	17,050	0	0
Business & Sector Development	Business and Sector Development	business mentoring - completion of programme	15,000	15,000	0	0
Business & Sector Development	Business and Sector Development	MIT Institute of Science and Technology Initiatives (MISTI) placements	17,200	8,600	0	0
Business & Sector Development	The Highland Council - HQ	Transfer of Enterprise Europe Network services contract from HOL 1 April 2016 to 31 Dec 2016	245,070	10,648	0	0
Business & Sector Development	Business and Sector Development	Digital Tourism - Regional Support Activity	20,000	20,000	0	0
Business & Sector Development	Business and Sector Development	Multi-platform innovation programme	45,000	45,000	0	0
Business & Sector Development	Hebridean Isles Trading Company	IHI Go Global - Japan Market Visit 2016	1,412	296	0	198

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Business & Sector Development	The Lovat Arms Hotel	IHI Go Global - International Trade Shows and Missions 2016-19 - Europe	3,491	187	0	125
Business & Sector Development	SMC Cosmetics (UK)	IHI Go Global - Cosmoprof Asia 2016 - Hong Kong	13,675	3,000	0	2,000
Business & Sector Development	WooHa Brewing Company Limited	IHI Go Global - Tennessee United States Market Visit 2017	700	210	0	140
Business & Sector Development	Windswept Brewery Company Limited	IHI Go Global - Finland International Beer Fair 2016	938	281	0	188
Business & Sector Development	Unst Inshore Services Ltd	IHI Go Global - Aqua-Nor 2017 - Norway	10,884	2,986	0	1,991
Business & Sector Development	MIME Technologies Limited	IHI Go Global - MEDICA 2016 - Germany	5,040	1,512	0	1,008
Business & Sector Development	Speyside Wildlife	IHI Go Global - Germany Market Visit 2016	895	118	0	79
Business & Sector Development	Hotel Eilean Iarmain	IHI Go Global - Spain Market Visit 2016	740	117	0	78

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Business & Sector Development	Business and Sector Development	Northern Innovation Hub – Project Manager support	66,643	66,643	0	0
Business & Sector Development	Shetland Composites Limited	IHI Go Global - Brussels Ocean Energy Show 2016	1,257	1,257	0	251
Business & Sector Development	WML (UK) Ltd t/a Esave	IHI Go Global - China and Peru Market Visit 2016	7,671	7,671	0	1,534
Business & Sector Development	Velocity Design / UXTouch	IHI Go Global - France Ireland Netherlands Market Visit and ISE 2017 Amsterdam	8,332	8,332	0	1,666
Business & Sector Development	Business and Sector Development	Growth and Development Support Framework 2016-2020 – Management Fee	945,000	945,000	0	0
Business & Sector Development	Nonchalant	IHI Go Global - International Trade Shows 2017-18 - Europe	5,358	5,358	0	1,072
Business & Sector Development	Abhainn Dearg Distillery	ScotGrad Graduate Placement Programme - International Marketing	18,777	18,777	0	5,258

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Business & Sector Development	Business and Sector Development	BRIDGE - Transnational Business Support for eHealth	149,151	149,151	0	94,621
Business & Sector Development	Cothrom	ScotGrad Social Business Graduate Placement Programme - Strategic E-Learning Development	20,712	8,699	0	5,799
Business & Sector Development	Business and Sector Development	Market Research into Executive Entrepreneurship	10,000	10,000	0	0
Business & Sector Development	Spirit of Speyside Whisky Festival Ltd, The	Social Business Graduate Placement Programme - Strategic Marketing and Business Development	22,760	9,559	0	6,373
Business & Sector Development	Highland Network Limited	ScotGrad Summer Placement Programme 2016 - Process Improvement	4,225	1,268	0	845
Business & Sector Development	Eileen Gatt	IHI Go Global - American Craft Show 2017 - Baltimore USA	5,886	1,766	0	1,177
Business & Sector Development	Business and Sector Development	Satellite Applications Catapult field trials	90,000	0	0	0

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Business & Sector Development	Madeleine Ostling	IHI Go Global - Top Drawer 2017 - London	1,654	496	0	331
Business & Sector Development	Cranachan Publishing Ltd	IHI Go Global - Bologna Childrens Book Fair 2017 - Italy	1,804	541	0	361
Business & Sector Development	TGSC Ltd t/a MAC TV	Screen & Broadcast Development Fund project 8	7,150	5,000	0	0
Business & Sector Development	MurrayGrow Hydroponics	IKT Small Innovation Grant Scheme Hydroponics	40,000	5,000	0	5,000
Business & Sector Development	Business and Sector Development	UHI School of Entrepreneurship feasibility study	35,000	35,000	0	0
Business & Sector Development	Business and Sector Development	Aquaculture Industry Leadership Group Establishment and Operation	36,000	36,000	0	0
Business & Sector Development	Dunnet Bay Distillers Ltd	ScotGrad Graduate Placement Programme - Strategic Marketing and Events	19,687	4,725	0	3,150

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Business & Sector Development	Scottish Enterprise	SII - Energy Systems Supply Chain	700,000	75,000	0	0
Business & Sector Development	Cairngorm Mountain Ltd	CML - Pre-Application Professional Fees	52,500	52,500	0	0
Business & Sector Development	Melanie Muir Jewellery Design	IHI Go Global - American Craft Show 2017 - Baltimore USA	1,727	518	0	345
Business & Sector Development	Beaully Holiday Park Ltd	IHI Go Global - CMT The Holiday Exhibition 2017 - Stuttgart Germany	7,334	2,200	0	1,467
Business Improvement & IA	Business Improvement and Internal Audit	Digital HIE - DTS and HIE - Prioritisation and Benefits	16,000	16,000	0	0
Business Improvement & IA	Business Improvement and Internal Audit	Internal Audit Support	23,000	23,000	0	0
Business Improvement & IA	Business Improvement and Internal Audit	Digital HIE - Programme Initiation and Planning	33,000	33,000	0	0
Caithness & Sutherland	Dunnet Bay Distillers Ltd	Extension New equipment and Visitor Centre	258,527	64,632	0	0

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Caithness & Sutherland	JGC Engineering and Technical Services Ltd	2016 JGC Training	210,000	100,000	0	0
Caithness & Sutherland	Kyle of Sutherland Development Trust	Ardgay Regeneration	911,740	50,000	0	0
Caithness & Sutherland	Pittentrail Garage	Fuel station upgrade	26,880	13,440	0	0
Caithness & Sutherland	Caithness and Sutherland Area Team	Feasibility Study for proposed expansion-development of Business Parks	20,000	20,000	0	0
Caithness & Sutherland	Business and Sector Development	HIE C&S Specialist Advice budget Nov 2016	35,000	35,000	0	0
Caithness & Sutherland	Reids of Caithness	2017 Business Development	25,000	15,000	0	0



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Caithness & Sutherland	Environmental Research Institute	EMEC17 Conference	10,000	10,000	0	0
Caithness & Sutherland	Caithness and Sutherland Area Team	2017 Business Growth Strategy Development	30,000	30,000	0	0
Caithness & Sutherland	Timespan Heritage and Arts Society	Virtual Curing Yard	9,100	4,550	0	0
Caithness & Sutherland	Caithness and Sutherland Area Team	NC 500 Winter Series events	14,000	14,000	0	0
Caithness & Sutherland	Caithness and Sutherland Area Team	CNSRP Marketing 2016-2018	25,000	25,000	0	0

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Caithness & Sutherland	Caithness and Sutherland Area Team	UKSA Learning Journey	9,000	9,000	0	0
Caithness & Sutherland	Caithness and Sutherland Area Team	Caithness Community Partnership support	20,000	20,000	0	0
Caithness & Sutherland	Caithness and Sutherland Area Team	Contributions towards Facilities and IT Costs	40,000	40,000	0	0
Finance and Corporate Services	Finance and Corporate Services Group	Registration of HIE titles in the Land Register of Scotland	300,000	300,000	0	0
Human Resources	Human Resources	Account Management Development Programme	225,000	225,000	0	0
Human Resources	Human Resources	HIE Graduate Placement Programme - Balance of funding for year 2016-17	135,000	135,000	0	0

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Human Resources	Human Resources	HR Specialist Advice and Consultancy - 2016 to 2018	35,000	35,000	0	0
Inner Moray Firth	Inverness Marina Ltd	Vessel Travel Hoist Purchase	185,000	37,000	0	0
Inner Moray Firth	The WASPS Trust	Midmills Artists Studios Development	5,112,413	750,000	0	0
Inner Moray Firth	Gael Force Group Ltd	Aquaculture Feeding System Research and Development	601,926	300,000	0	0
Inner Moray Firth	Loch Ness Coffee Company	Capex for Gluten Free Bakery	126,500	28,300	0	0

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Inner Moray Firth	Yolo For Men	Preparation for Internationalisation 2016-17	122,000	36,600	0	0
Inner Moray Firth	Inner Moray Firth Area Team	Specialist Due Diligence Support Costs for HIE IMF Clients and Community Projects	50,000	50,000	0	0
Inner Moray Firth	Proterra Energy Ltd	Hydro Trailer and Power Management System	99,797	49,322	0	0
Inner Moray Firth	Torquer Limited	Hands-free Autonomous Load Orientation "HALO"	200,000	100,000	0	0
Inner Moray Firth	Cantraybridge	Organisational Review	5,500	2,750	0	0

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Inner Moray Firth	Kirker Europe Ltd	International Manager for Hire	50,000	25,000	0	0
Inner Moray Firth	Inner Moray Firth Area Team	World Canals Conference 2016	20,500	20,500	0	0
Inner Moray Firth	Inner Moray Firth Area Team	Staff Costs	95,000	95,000	0	0
Inner Moray Firth	Inner Moray Firth Area Team	Business Engagement 2016-2018	32,120	32,120	0	0
Inner Moray Firth	Business and Sector Development	HIE IMF Specialist Advice budget Nov 2016	40,000	40,000	0	0

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Innse Gall	An Lanntair	An Lanntair Capital Improvements	196,142	88,142	0	0
Innse Gall	BASF Pharma (Callanish) Limited	Development of 2nd Generation SMB Processes at Callanish	1,745,089	450,000	0	0
Innse Gall	Hebridean Celtic Festival	HebCelt 2016 festival - development areas	389,800	10,179	0	0
Innse Gall	Tagsa Uibhist Trading Ltd	Development Manager - financial resilience	132,811	69,900	0	0
Innse Gall	Comhairle nan Eilean Siar HQ	Support for Spaceport Feasibility	140,000	70,000	0	0

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Innse Gall	Trix Pix Ltd	Construction of production centre	135,800	33,950	0	0
Innse Gall	Kallin Shellfish Ltd	Expansion of factory facilities at Kallin	197,500	15,000	0	0
Innse Gall	North Harris Trust	Huisinis Gateway	270,000	80,000	0	0
Innse Gall	Business and Sector Development	HIE IG Specialist Advice budget Nov 2016	30,000	30,000	0	0
Innse Gall	Comunn Eachdraidh Nis	The place names and archaeology of north lewis	142,500	18,025	0	0
Innse Gall	Urras nan Tursachan	Calanais Visitor Centre Project Delivery Director	169,000	106,000	0	0

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Lochaber Skye and Wester Ross	Mallaig Harbour Authority	Mallaig Development Masterplan	97,450	23,750	0	0
Lochaber Skye and Wester Ross	Lochaline Quartz Sand Limited	Staff Training 2016-2017	11,200	4,600	0	0
Lochaber Skye and Wester Ross	Morvern Community Development Company	Lochaline marina expansion - stage 2	68,347	25,173	0	0
Lochaber Skye and Wester Ross	Wester Ross Fisheries Ltd	Development and expansion of salmon farming business	2,174,421	135,901	0	0
Lochaber Skye and Wester Ross	Lochaber Chamber of Commerce	Lochaber Ideas Week 2016	35,700	11,400	0	0
Lochaber Skye and Wester Ross	Ferguson Transport (Spean Bridge) Limited	Annat Pier Investigation Works	24,000	12,000	0	0



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Lochaber Skye and Wester Ross	Lochbroom Woodfuels Ltd	Business Development 2016-2017	17,000	10,000	0	0
Lochaber Skye and Wester Ross	All Round Signs LLP	Expansion of All-round Signs	88,800	22,200	0	0
Lochaber Skye and Wester Ross	Kishorn Port Limited	Dry Dock Upgrade Phase 1	450,000	158,932	0	0
Lochaber Skye and Wester Ross	Caol Regeneration Company Ltd.	Project Management Services	50,000	14,000	0	0
Lochaber Skye and Wester Ross	Skye & Lochalsh Meat Supply Group	Project management and funding development	12,000	12,000	0	0

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Lochaber Skye and Wester Ross	Business and Sector Development	HIE LSWR Specialist Advice budget Nov 2016	35,000	35,000	0	0
Lochaber Skye and Wester Ross	Lochaber Skye and Wester Ross Area Team	Staff Costs	50,000	50,000	0	0
Lochaber Skye and Wester Ross	Ferguson Transport (Spean Bridge) Limited	Quality Assurance System	31,000	15,500	0	0
Moray	Forres Features Ltd	Light and Sound Show	121,300	17,500	0	0
Moray	MacLeans Highland Bakery Ltd	Capital Investment	391,100	107,675	0	0
Moray	Elgin Youth Development Group	Staff Resource Costs	56,500	19,250	0	0
Moray	Kura (CS) Ltd	New IT Equipment Staff Training and Development	723,000	361500	0	0

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Moray	Probond Marine Ltd	New product development - demonstrator hull	145,471	65,462	0	0
Moray	Business and Sector Development	HIE Moray Specialist Advice budget Nov 2016	40,000	40,000	0	0
Moray	Wild Things! Environmental Education in Action	Resource Costs	75,178	47,632	0	0
Orkney	Westray Development Trust	Westray Growing Project	137,850	25,000	0	0
Orkney	Orkney Food & Drink	Trade show attendance Nov 2016 and Jan 2017	13,500	3,000	4,500	0
Orkney	Orkney Islands Council - HQ	Rural Housing Assistance	38,900	2,000	0	0
Orkney	Business and Sector Development	HIE Orkney Specialist Advice budget Nov 2016	20,000	20,000	0	0

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Orkney	Orkney Tourism Group	Resource Costs	12,000	6,000	0	0
Regional Development	Regional Development	Marketing and Events 2016-17	232,500	232,500	0	0
Regional Development	Regional Development	Electronic Records Management Upgrade to v10	33,778	33,778	0	0
Regional Development	Regional Development	Electronic Records Management Annual Licence 2016 - 2017	16,370	16,370	0	0

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Regional Development	Regional Development	Stimulating Housing Development in the Highlands and Islands	40,000	40,000	0	0
Regional Development	Regional Development	Creative Futures Partnership 2014-18 - Interim Evaluation	40,000	40,000	0	0
Regional Development	Regional Development	Collaborative Creative Communities Evaluation	12,000	12,000	0	0
Regional Development	Regional Development	Cluster Development in the Highlands and Islands	40,000	40,000	0	0
Regional Development	Regional Development	Food and Drink Strategy 2017-2030 - Data Synthesis	30,000	10,000	0	0

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Regional Development	Regional Development	Inverness Campus - Design Team for extension of Campus road adjacent to Plot 7	85,000	85,000	0	0
Regional Development	Regional Development	Inverness Campus - proposed extension to roads and services	861,919	861,919	0	0
Shetland	Shetland Arts Development Agency	Workforce Development Plan 2016 - 2017 and Digital Sales Strategy	41,081	24,649	0	0
Shetland	Ocean Kinetics Limited	Business Development Project	1,100,000	420,000	0	0
Shetland	Shetland Area Team	Manufacturing and Technology Park	70,000	70,000	0	0
Shetland	Lerwick Port Authority	Study into Pelagic Processing at Lerwick Port	14,700	4,900	0	0
Shetland	Business and Sector Development	HIE Shetland Specialist Advice budget Nov 2016	35,000	35,000	0	0

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Strengthening Communities	Achnamara Village Hall	CBS 1 The Achnamara Village Hall	2,000	0	2,000	0
Strengthening Communities	Strengthening Communities Group	Community Assets Block A Salaries 2017-2020	485,786	485,786	0	0
Strengthening Communities	Durisdeer Broadband Project	CBS 1 Durisdeer Broadband Project	2,000	0	2,000	0
Strengthening Communities	Mearns Internet Initiative	CBS 3 - Mearns Extension (Memus)	29,280	0	24,888	0
Strengthening Communities	Alvah & Forglen Community Council	CBS1 Funding Community Engagement	400	0	400	0
Strengthening Communities	Loch Rannoch Conservation Association	CBS1 Community engagement	1,500	0	1,500	0
Strengthening Communities	Tomintoul & Glenlivet Development Trust	Conveyancing fees for asset transfer	4,000	4,000	0	0
Strengthening Communities	An Lanntair	Gaelic Arts Network and Development – Western Isles	56,300	10,000	0	0

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Strengthening Communities	Carloway Community Association	CCBP CCA Staff Resource Costs	53,090	51,090	0	0
Strengthening Communities	Forres Area Community Trust (FACT)	CCBP SG Forres Area CAM Jan 17 - Mar 18	47,250	37,500	0	0
Strengthening Communities	Urras Sgìre Oighreachd Bharabhais Community Company	Feasibility and business planning for fishing assets	10,250	10,250	0	0
Strengthening Communities	Strengthening Communities Group	Community Assets Team - team development and training	6,500	6,500	0	0
Strengthening Communities	Scottish Crofting Federation (HQ)	Facilitation of Strategy Workshop	3,289	605	0	0



WES Approvals

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W.E.S	HIE Wave Energy Scotland	Knowledge Capture - Albatern	49,920	49,920	0	0

This approvals list is correct as at 12<sup>th</sup> January 2017, any subsequent changes or amendments to projects since this date will not be reflected in this report.

Total Project Costs, (Includes HIE applicant and other sources of Funding).  
 Net GIA, (HIE's Grant in Aid contribution).  
 Funding HIE Conduit, (Other funding administered through HIE).  
 EU Funding (European funds administered through HIE).

