



Highlands and Islands Enterprise  
Iomairt na Gàidhealtachd 's nan Eilean

## Highlands and Islands Enterprise Approvals List January – March 2017

This approvals list for Highlands and Islands Enterprise provides details on financial assistance awarded to businesses, community groups, public sector partners and other organisations to deliver specific projects. The list also provides details on projects that are led and managed by HIE itself, sometimes in partnership with other organisations.

Please note that the sums relate to approvals, not payments. The approval simply shows that funds have been made available, but they will not be released until evidence is received which shows that the project or activity has gone ahead as planned. In addition, draw down of funds will be conditional on appropriate legal terms and conditions being agreed between HIE and the applicant and satisfaction of any pre-payment conditions.

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Argyll & the Islands	Precision Photo fabrication Developments Ltd	Increasing manufacturing capability	397,000	119,000	0	0
Argyll & the Islands	Loch Melfort Hotel and Restaurant	Loch Melfort Hotel Expansion	290,000	101,000	0	0

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Argyll & the Islands	Fyne Ales Ltd	Fyne Ales Brewery Development and New Product Innovation	218,700	75,320	0	0
Argyll & the Islands	Beinn an Tuirc Distillers Ltd	Development of New Gin Distillery and Visitor Suite	142,800	24,276	0	0
Argyll & the Islands	Renewable Parts Limited	Digital Development and Trade Show Support 2016-19	50,995	25,497	0	0
Argyll & the Islands	Argyll and Bute Council HQ	Oban Bay Transit Berthing Facility	2,500,000	300,000	0	0
Argyll & the Islands	Argyll and the Islands Area Team	Snipefield Technical Feasibility	39,000	39,000	0	0
Argyll & the Islands	Tobermory Harbour Association	Scoping and Funding Package Support	20,000	10,000	0	0
Argyll & the Islands	Argyll and the Islands Area Team	Subsidy towards Argyll Business Attendance at Investing Women Ambition and Growth Conference	5,000	5,000	0	0
Argyll & the Islands	Scottish Association for Marine Science HQ	SAMS Strategic Business and Delivery plan	47,450	13,225	0	0

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Argyll & the Islands	Ballet West	Expansion of Studio Capacity	261,400	102,560	0	0
Argyll & the Islands	GigaPlus Argyll Limited	GigaPlus Argyll Revenue Funding Support	56,100	28,050	0	0
Business & Sector Development	Business and Sector Development	Offshore Wind Development Programme 2016-2018	50,000	50,000	0	0
Business & Sector Development	Moray Offshore Windfarm (East) Limited	Project Tag Solution	30,000	10,000	0	0
Business & Sector Development	Begetube UK Ltd.	IKT IYB Small Grant Support Begetube UK Ltd	24,035	2,500	0	2,500
Business & Sector Development	Business and Sector Development	Staffing Costs	205,305	205,305	0	0
Business & Sector Development	MAKAR ltd	IHI Go Global - United States and Europe Market Visits 17-18	4,600	1,380	0	920
Business & Sector Development	Business and Sector Development	Project Administrator - Entrepreneurship Programme 2017-20	106,748	106,748	0	0

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Business & Sector Development	AKVA group Scotland Ltd	ScotGrad Graduate Placement Programme - International Marketing	23,898	9,559	0	0
Business & Sector Development	Proterra Energy Ltd	IHI Go Global - Chile Market Visit 2017	11,293	3,000	0	2,000
Business & Sector Development	Randy Klinger Artist	IHI Go Global - Italian Trade Shows 2017 – Italy	12,350	3,000	0	2,000
Business & Sector Development	Biomatrix Water	ScotGrad Graduate Placement Programme - Process Optimisation – Ecological Water Management	22,760	5,462	0	3,642
Business & Sector Development	Wilderness Scotland Ltd	ScotGrad Graduate Placement Programme - Website Optimisation – SEO & CRO	10,811	2,594	0	1,730
Business & Sector Development	Bakka Ltd	IHI Go Global - International Trade Shows 2017-18 - Europe	4,541	1,362	0	908

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Business & Sector Development	Business and Sector Development	Scotland House – London Hub	7,409,499	370,506	0	0
Business & Sector Development	Business and Sector Development	Scotland Can Do SCALE 2017-20	600,150	249,045	0	0
Business & Sector Development	Eileen Gatt	IHI Go Global - DesignMarch Reykjavik 2017 - Iceland	5,106	1,532	0	1,021
Business & Sector Development	Business and Sector Development	Entrepreneurial Academy 2017-20	227,000	150,700	0	52,300
Business & Sector Development	Business and Sector Development	Inspirational Lectures Entrepreneurship Programme 2017-20	35,000	35,000	0	0
Business & Sector Development	Business and Sector Development	Travel Subsidy Entrepreneurship Programme 2017-20	34,000	34,000	0	0
Business & Sector Development	Business and Sector Development	Executive Entrepreneurship 2017-20	1,231,300	751,090	0	31,640
Business & Sector Development	Diggory Brown	IHI Go Global - DesignMarch Reykjavik 2017 - Iceland	3,103	931	0	620

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Business & Sector Development	Hilary Grant Knitwear and Textiles	IHI Go Global - DesignMarch Reykjavik 2017 - Iceland	3,109	932	0	622
Business & Sector Development	Corpach Boatbuilding Company Ltd	ScotGrad Graduate Placement Programme - Project Development – Slipway Construction	22,760	5,462	0	3,642
Business & Sector Development	TEFL Scotland Ltd	IHI Go Global - TESOL 2017 - United States	2,107	632	0	421
Business & Sector Development	Field Studies Council	ScotGrad Graduate Placement Programme - Business and Marketing Development	20,936	8,793	0	5,862
Business & Sector Development	Feis Rois Ltd	ScotGrad Graduate Placement Programme - Cultural Tourism – Business Development and Cultural Tourism – Gaelic	20,712	4,971	0	3,314
Business & Sector Development	The Real Meat Company t/a Meatsnacks Limited	IHI Go Global - Sweet & Snacks Expo 2017 - Chicago United States	3,381	1,014	0	676

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Business & Sector Development	Business and Sector Development	Strategic Sites Update 2017	10,000	10,000	0	0
Business & Sector Development	Lerwick Port Authority	ScotGrad Graduate Placement Programme – Land Management and Digitalisation	24,172	5,801	0	3,868
Business & Sector Development	Highland Golf Links Ltd	IHI Go Global - series of Golf shows Finland, Scotland, Isleworth	4,320	1,296	0	864
Business & Sector Development	Windswept Brewery Company Limited	IHI Go Global - Germany International Market Visit 2017	2,069	621	0	413
Business & Sector Development	Business and Sector Development	Renewable UK Marine Conference Team Scotland	16,000	4,000	0	0
Business & Sector Development	Business and Sector Development	Co-Innovate Interreg VA Staff overhead and other revenue costs	1,081,888	298,283	0	783,605
Business & Sector Development	Dornoch Distillery Company Ltd	Go Global - European & Japan Market Visit 2017	12,010	3,000	0	2,000

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Business & Sector Development	Business and Sector Development	Co-Innovate Interreg VA Strand 3 consultancy and Strand 5 research and innovation projects	493,816	74,073	0	419,743
Business & Sector Development	Cyber Shell	IKT Cybershell Small Innovation grant project	5,000	2,500	0	2,500
Business & Sector Development	Business and Sector Development	Co-Innovate Interreg VA Strand 4 graduate placement	455,648	68,348	0	387,300
Business & Sector Development	Comcarde Ltd	IKT Comcarde Small Innovation Grant	6,000	3,000	0	3,000
Business & Sector Development	Black Isle Brewery	IHI Go Global - International visits to Japan, Thailand and Denmark	9,600	2,880	0	1,920
Business & Sector Development	Colin Macleod	IHI Go Global - USA Trade Expo SXSW Texas	8,143	2,443	0	1,628



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Business & Sector Development	Windswept Brewery Company Limited	IHI Go Global- International Trade Website Design - 2017-18	8,770	2,631	0	1,754
Business & Sector Development	Pinnacle Business Solutions	IHI Go Global - Market visits South America, South Africa, Middle East	12,000	3,000	0	2,000
Business & Sector Development	WasteWater Wizard	IHI Go Global - Trade Mission to Sri Lanka and India 2017	2,035	610	0	407
Business & Sector Development	University of Strathclyde Business School	Fair Innovative and Transformative work in Scotland Year 2	255,934	36,471	0	0
Business & Sector Development	Business and Sector Development	Inward Investment - Temporary Co-ordinator Cover	29,104	29,104	0	0
Business & Sector Development	Belladrum Tartan Heart Festival	IKT Small Innovation Grant - Introduction of artist development, label,publishing and IP exploitation element to the business model	27,000	6,625	0	6,625

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Business & Sector Development	WoodBlocX Ltd	IKT Woodblox Small Innovation Grant project	12,000	3,500	0	3,500
Business & Sector Development	Hebridean Smokehouse	IHI Go Global - THAIFEX World of Food Asia 2017	2,500	750	0	500
Business Improvement & IA	Business Improvement and Internal Audit	Assurance for Information Systems	40,000	40,000	0	0
Business Improvement & IA	Business Improvement and Internal Audit	Digital HIE - Discovery - HMS and CODA Analysis	26,000	26,000	0	0
Business Improvement & IA	Business Improvement and Internal Audit	Digital HIE - Discovery - Information Management	33,000	33,000	0	0
Business Improvement & IA	Business Improvement and Internal Audit	Digital HIE - Further development to CRE phase 2	36,000	36,000	0	0
Business Improvement & IA	Business Improvement and Internal Audit	Digital HIE - DTS Strategic Engagement	140,000	140,000	0	0
Caithness & Sutherland	Gow's Lybster Limited	2017 Business Expansion Project	461,600	92,320	0	0
Caithness & Sutherland	Caithness and Sutherland Area Team	John O Groats community and economic action plan	27,000	27,000	0	0

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Caithness & Sutherland	Caithness and Sutherland Area Team	NSTP project - Sceptre	14,000	0	0	0
Caithness & Sutherland	Caithness and Sutherland Area Team	CNSRP Programme staff	130,000	130,000	0	0
Finance and Corporate Services	Finance and Corporate Services Group	Finance and Corporate Services attendance at courses and events 2017 - 2019	30,000	30,000	0	0
Finance and Corporate Services	Finance and Corporate Services Group	CODA Logix4 Reporting	100,000	100,000	0	0
Finance and Corporate Services	Finance and Corporate Services Group	Coda v13 and Licenses	100,000	100,000	0	0
Finance and Corporate Services	Finance and Corporate Services Group	Occupied Office Compliance and Improvement	425,000	425,000	0	0
Inner Moray Firth	The Highlands Small Communities Housing Trust	Manager for Hire	82,984	24,895	0	0
Inner Moray Firth	Highland Print Studio HQ	Upgrade of production equipment	24,390	7,317	0	0
Inner Moray Firth	Corporate Health	Telemedical Video Capsule Endoscopy	5,704,908	600,000	0	0

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Inner Moray Firth	Highland Biosciences Limited	Working Capital 2017	105,000	85,000	0	0
Inner Moray Firth	Highland Military Tattoo Ltd	Highland Military Tattoo 2017 - Marketing Support	25,000	20,000	0	0
Inner Moray Firth	An Camas Mor Development LLP	Support for planning, engineering and public information for An Camas Mor proposed new sustainable community	110,000	55,000	0	0
Inner Moray Firth	Phoenix Instinct	Preparing fro Growth	40,000	21,704	0	0
Innse Gall	Innse Gall Area Team	Balivanich Commercial Premises	832,000	832,000	0	0
Innse Gall	The Scottish Salmon Company Limited	Management Development Programme	51,700	25,850	0	0
Innse Gall	Uig Lodge Lettings	Development of restaurant	525,000	175,000	0	0
Innse Gall	Ceolas Uibhist Limited	Gaelic Media and Communications Officer	107,970	10,810	0	0
Innse Gall	Comhairle nan Eilean Siar HQ	Our Hebridean Welcome - customer service training	16,000	5,000	0	0
Innse Gall	Community Energy Scotland	A Network Analysis of the Western Isles Grid	38,022	15,000	0	0

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Innse Gall	Hebridean Celtic Festival	Hebridean Celtic Festival 2017 - Digital and International Developments 2017	432,300	17,368	0	0
Innse Gall	Sealladh na Beinne Moire	South Uist Food Hub Feasibility Study	20,000	10,000	0	0
Innse Gall	Comann Eachdraidh Uibhist a Tuath	Udal Archaeological Tour and Machair Walk Smart Guide	12,500	2,500	0	0
Innse Gall	Sealladh na Beinne Moire	South Uist Promotion Film	14,948	7,474	0	0
Lochaber Skye and Wester Ross	Gairloch & District Heritage Company	Phase 3 - Construction of Heritage Museum	2,358,714	245,000	0	0
Lochaber Skye and Wester Ross	The Torridon	Workforce Development 2017	16,410	8,205	0	0
Lochaber Skye and Wester Ross	Sitekit Limited	Training and Consultancy	19,100	7,550	0	0
Lochaber Skye and Wester Ross	Isle of Eigg Heritage Trust	Supply of Housing - Non-capital - stage 1	20,023	10,303	0	0
Lochaber Skye and Wester Ross	Roderick MacIver T/a Applecross Smokehouse	Purchase of Equipment	18,700	9,350	0	0

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Lochaber Skye and Wester Ross	Gilly Langton	Attendance at exhibitions 2017-18	12,200	6,100	0	0
Lochaber Skye and Wester Ross	Portree and Braes Community Trust	Portree Infrastructure - Environment Improvements	6,350	3,175	0	0
Lochaber Skye and Wester Ross	Portree and Braes Community Trust	Portree Pier Toilets Project	21,860	7,105	0	0
Lochaber Skye and Wester Ross	Uig Hotel Ltd	Upgrade of Uig Hotel Phase 1	98,800	29,640	0	0
Lochaber Skye and Wester Ross	Sleat Community Trust	Forest Plan Review	6,840	2,736	0	0
Moray	Moray Area Team	Pond Remediation - Horizon Scotland	109,823	109,823	0	0
Moray	Burgess Bagpipes Ltd	Establishment of a manufacturing facility	119,000	119,000	0	0
Moray	The Moray Council	MEP Media and Marketing support 2017-18	52,500	17,500	0	0
Orkney	Orkney Area Team	Orkney Research Campus – Construction	6,650,000	3,170,000	0	1,480,000

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Orkney	Pier Arts Centre	Feasibility Study and Business Case	34,000	17,000	0	0
Orkney	V S Distillers Ltd	Business Start-up Capital	148,300	32,500	0	0
Orkney	RSPB - Orkney	Onziebust on Egilsay - Farming for Wildlife - Supporting People - Sustaining Nature	653,793	35,000	0	0
Orkney	Sinclair Breweries Ltd	Orkney and Atlas rebrand	84,000	42,000	0	0
Orkney	Orkney Area Team	Orkney Marketing activities 2016-18	76,000	24,000	36,000	0
Orkney	Orkney Crafts Association	Scotlands Trade Fair 2017	11,390	2,578	3,867	0
Orkney	Orkney Area Team	Orkney Renewable Energy promotions 2017-18	31,500	11,800	17,700	0

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Orkney	Orkney Construction Training Group	QSS Advisory Programme	61,000	16,000	0	0
Orkney	Orkney Food & Drink	IFE attendance March 2017	17,040	3,708	5,562	0
Regional Development	Regional Development	Corporate Information Development and Test Systems 2016-17	99,854	99,854	0	0
Regional Development	Regional Development	HIE Business Panel Survey Series - Follow-up Research	20,000	20,000	0	0
Regional Development	Regional Development	Highlands and Islands Energy Sector Jobs Mapping	8,250	8,250	0	0
Regional Development	The Royal Society of Edinburgh	Global Young Academy	65,886	5,000	0	0
Regional Development	Regional Development	Vital Spark - mid-term review	10,000	10,000	0	0
Regional Development	Regional Development	Inverness Campus Interim Evaluation	24,000	24,000	0	0
Regional Development	Regional Development	North Coast 500 Baseline Economic Research Study	10,000	10,000	0	0



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Shetland	The Belmont Trust	Belmont House Asset and Business Development	91,628	45,814	0	0
Shetland	The Shetland Distillery Company	Financial Readiness	22,800	6,840	0	0
Strengthening Communities	Locheilnet CIC	CBS 3 Locheilnet 2 (Tulloch & Kilmalieu Expansion)	46,828	0	42,145	0
Strengthening Communities	Strengthening Communities Group	2017 YHHA Event	9,100	9,100	0	0
Strengthening Communities	GigaPlus Argyll Limited	CBS 3a GigaPlus Argyll 3 Year Revenue Funding	28,050	0	28,050	0
Strengthening Communities	Community Information Technology	CBS 3 - Community Information Technology Limited	91,000	0	80,000	0
Strengthening Communities	MG Alba	Film G Production Placement 2017	3,000	3,000	0	0
Strengthening Communities	Strengthening Communities Group	SLF3 Operating budget 2017-18	424,000	0	424,000	0
Strengthening Communities	Carloway Estate Trust	Emerging Peatland Policy Opportunities Seminar	3,000	3,000	0	0

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Strengthening Communities	Fair Isle Electricity Company	Fair Isle Unified Electricity Generation and Storage Project - Support for Development Stage Activity	2,600,000	250,000	0	0

WES Approvals

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
WES	Cruz Atcheson Consulting Engineers	WES Call: Structural Materials & Manufacturing Processes - Stage 1: Materials Type - Other	249,614	0	0	0
WES	Ove Arup and Partners Scotland Ltd	WES Call: Structural Materials & Manufacturing Processes - Stage 1: Materials - Concrete	250,000	0	0	0
WES	Corpower Ocean AB	WES Call: Structural Materials & Manufacturing Processes - Stage 1: Materials Type - Other	248,600	0	0	0

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WES	Haydale Composite Solutions Ltd	WES Call: Structural Materials & Manufacturing Processes - Stage 1: Materials - Hybrid	249,762	0	0	0
WES	Polygen Limited	WES Call: Structural Materials & Manufacturing Processes - Stage 1: Materials - Hybrid	209,000	0	0	0
WES	Quoceant Limited	WES Call: Structural Materials & Manufacturing Processes - Stage 1: Materials - Concrete	245,231	0	0	0
WES	Technology from Ideas Ltd	WES Call: Structural Materials & Manufacturing Processes - Stage 1: Materials - Elastomers	244,500	0	0	0
WES	Tension Technology International Ltd	WES Call: Structural Materials & Manufacturing Processes - Stage 1: Materials Type - Other	245,300	0	0	0

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WES	University of Edinburgh HQ	WES Call: Structural Materials & Manufacturing Processes - Stage 1: Materials - Hybrid	250,000	0	0	0
WES	University of Edinburgh HQ	WES Call: Structural Materials & Manufacturing Processes - Stage 1: Materials - Elastomers	244,714	0	0	0

This approvals list is correct as at 1<sup>st</sup> May 2017, any subsequent changes or amendments to projects since this date will not be reflected in this report.

Total Project Costs,	(Includes HIE applicant and other sources of Funding).
Net GIA,	(HIE's Grant in Aid contribution).
Funding HIE Conduit,	(Other funding administered through HIE).
EU Funding	(European funds administered through HIE).