

## Highlands and Islands Enterprise

### Approvals List July – September 2017

This approvals list for Highlands and Islands Enterprise provides details on financial assistance awarded to businesses, community groups, public sector partners and other organisations to deliver specific projects. The list also provides details on projects that are led and managed by HIE itself, sometimes in partnership with other organisations.

Please note that the sums relate to approvals, not payments. The approval simply shows that funds have been made available, but they will not be released until evidence is received which shows that the project or activity has gone ahead as planned. In addition, draw down of funds will be conditional on appropriate legal terms and conditions being agreed between HIE and the applicant and satisfaction of any pre-payment conditions.

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Argyll & the Islands	Business and Sector Development	HIE Argyll Specialist Advice budget July 2017	40,000	40,000	0	0
Argyll & the Islands	Mull and Iona Community Trust	MICT Fionnphort to Creich Hall Pathway Resourcing Consultancy	4,850	4,850	0	0
Argyll & the Islands	First Milk Ltd.	Development of Dairy Sector in Argyll and Islands	21,100	15,825	0	0
Argyll & the Islands	Argyll and the Isles Tourism Cooperative Ltd	Strategic Development of Tourism in Argyll and Bute	240,000	240,000	0	0

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Argyll & the Islands	Cowal Highland Enterprise Limited	Development of revenue streams through digital broadcasts	16,000	16,000	0	0
Argyll & the Islands	Jura Community Business	Jura Community Business - Development of Business Units	350,950	150,000	0	0
Argyll & the Islands	Argyll and the Islands Area Team	EMSP Phase II and III Initial Feasibility	40,000	40,000	0	0
Business & Sector Development	Gael Force Group Ltd	ScotGrad Student Placement Programme 2017 - IT Systems Development	2,431	730	0	486
Business & Sector Development	Ocean Kinetics Limited	ScotGrad Student Placement Programme 2017 - Technical Development	4,862	1,459	0	972
Business & Sector Development	Ocean Kinetics Limited	ScotGrad Student Placement Programme 2017 - Strategic Marketing Officer	4,254	1,276	0	851
Business & Sector Development	Feisean nan Gaidheal	ScotGrad Student Summer Placement Programme 2017 - Strategic Events Marketing Officer	4,096	1,229	0	819

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Business & Sector Development	Windswept Brewery Company Limited	ScotGrad Student Placement Programme 2017 - Strategic Digital Marketing Assistant	4,353	1,306	0	871
Business & Sector Development	Highland Biosciences Limited	ScotGrad Student Summer Placement Programme 2017 - Assistant Scientist	4,506	1,352	0	901
Business & Sector Development	Highland Biosciences Limited	ScotGrad Student Summer Placement 2017 - Assistant Engineer	4,506	1,352	0	901
Business & Sector Development	Moray First Marine Ltd	ScotGrad Summer Placement Programme 2017 - Process Improvement Officer	3,425	1,028	0	685
Business & Sector Development	Calman Trust	ScotGrad Student Placement Programme 2017 - Strategic Marketing Officer	3,545	1,064	0	709
Business & Sector Development	Russwood Ltd	ScotGrad Graduate Placement Programme - Architectural Design and Product Development	25,036	6,008	0	4,006
Business & Sector Development	Loch Ness Coffee Company	ScotGrad Graduate Placement Programme - Digital Marketing Strategy Development	20,484	4,916	0	3,278

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Business & Sector Development	Trix Pix Ltd	ScotGrad Graduate Placement Programme - Gaelic Production Development	21,747	9,134	0	6,089
Business & Sector Development	Aseptium Limited	ScotGrad Graduate Placement Programme - Research and Development	13,019	3,125	0	2,083
Business & Sector Development	Aseptium Limited	ScotGrad Graduate Placement Programme - Quality Management Systems Implementation	13,019	3,125	0	2,083
Business & Sector Development	The West Harris Trust	Social Business Graduate Placement Programme - Strategic Marketing Development	20,484	8,603	0	5,736
Business & Sector Development	Angus Kyleo Partners Limited	ScotGrad Graduate Placement Programme - Software Developer - Data Protection	23,898	5,736	0	3,824
Business & Sector Development	Loch Ness Spirits Ltd	ScotGrad Graduate Placement Programme - Graduate Distiller	20,120	4,829	0	3,219
Business & Sector Development	Envision Engineering & Design Ltd	ScotGrad Graduate Placement Programme - Product Research and Strategic Marketing	27,312	6,555	0	4,370

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Business & Sector Development	Isle of Gigha Heritage Trust	ScotGrad Social Business Graduate Placement Programme - Business Development	26,174	10,993	0	7,329
Business & Sector Development	Eden Court Highlands Ltd	ScotGrad Graduate Placement Programme - Strategic Marketing	15,477	3,715	0	2,476
Business & Sector Development	Buth Bheag Candle Company	ScotGrad Graduate Placement Programme - International Marketing	25,036	10,515	0	7,010
Business & Sector Development	Dornoch Distillery Company Ltd	ScotGrad Graduate Placement Programme - Product Development	11,380	2,731	0	1,821
Business & Sector Development	Business and Sector Development	Life Science sector development 2017-18	50,000	50,000	0	0
Business & Sector Development	Business and Sector Development	SMAS Extended Diagnostic Review - Phase 2	21,000	21,000	0	0
Business & Sector Development	Business and Sector Development	strategic relationships 17 18	85,200	85,200	0	0
Business & Sector Development	Business and Sector Development	Highlands and Islands Food and Drink Awards 2018 - 2020	48,000	48,000	0	0
Business & Sector Development	Business and Sector Development	Scotland Food and Drink - Inverness Business Team Resources	11,250	11,250	0	0

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Business & Sector Development	Business and Sector Development	Highlands and Islands Energy Regulatory Advice Contract	120,000	51,600	0	0
Business & Sector Development	Scottish Aquaculture Innovation Centre	HIE SAIC Business Development Team Resources	172,064	86,393	0	0
Business & Sector Development	Royal Highland Hotel	IHI - Go Global - New York Times travel show Jan 2018	5,200	1,560	0	1,040
Business & Sector Development	Loch Ness Spirits Ltd	IHI Go Global - International Development & Travels	27,788	5,836	0	3,890
Business & Sector Development	Praban na Linne Ltd	IHI Go Global - Global International Development 2017/18	12,385	2,640	0	1,760
Business & Sector Development	The Islay Boys Ltd	IHI Go Global - International Trade Shows: USA, Germany and China 2017/18	14,807	4,130	0	2,753
Business & Sector Development	Catherine MacGruer Knitted Textiles	IHI Go Global - International Development - Europe 17/18	9,150	2,746	0	1,829
Business & Sector Development	Windswept Brewery Company Limited	IHI Go Global - Exporting to the USA	6,000	1,800	0	1,200

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Business & Sector Development	Burgess Bagpipes Ltd	IHI Go global - International shows USA and Europe	20,000	6,000	0	4,000
Business & Sector Development	Kingsmills Hotel	IHI Go Global Grant - Global Expo Activities	9,604	1,653	0	1,102
Business & Sector Development	H&I Adventures Ltd	IHI Go Global - International Trade Missions - Germany and USA 2017/18	6,603	1,981	0	1,320
Business & Sector Development	Keith Brewery Limited	IHI Go Global - FHC China 2017	10,541	3,148	0	2,098
Business & Sector Development	Campbells of Beauly	IHI Go Global - International Development - Europe 2017	6,770	1,791	0	1,194
Business & Sector Development	Interactive Health Limited	IHI Go Global - Market Research and Development EMEA and India	9,426	2,828	0	1,885
Business & Sector Development	Highland Campers Ltd t/a Highland Campervans	IHI Go Global - Germany 2017/18	2,971	892	0	594
Business & Sector Development	Yellow Broom	IHI Go Global - International Development Various	10,944	1,666	0	1,110
Business & Sector Development	Reids of Caithness	IHI Go Global ISM Cologne 2018	9,612	2,884	0	1,922
Business & Sector Development	North Lands Creative Glass Ltd	IHI Go Global - Collect 2018	15,886	2,135	0	1,424

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Business & Sector Development	Dogrobes	IHI Go Global - France and Germany Visits 2017/18	4,013	873	0	582
Business & Sector Development	Business and Sector Development	Womens Enterprise Scotland Business Awards 2017	4,000	4,000	0	0
Business & Sector Development	Crubag	IKT - Crubag Small Innovation Grant Project New Production Process	5,000	2,500	0	2,500
Business & Sector Development	Business and Sector Development	TAE Engineering and Manufacturing Sector development costs	10,000	10,000	0	0
Business & Sector Development	External Reality	IKT Small Innovation Grant - External Reality - SiteConnectTMS	16,930	5,483	0	5,482
Business & Sector Development	Business and Sector Development	TAE Forestry and Timber Industries and associated construction subsector Development	20,000	20,000	0	0
Business & Sector Development	Business and Sector Development	MBC phase 2	20,000	20,000	0	0
Business & Sector Development	Business and Sector Development	Inward Investment Activity 2017-2019	100,000	100,000	0	0
Business Improvement and IA	Business Improvement and Internal Audit	Digital HIE - MAP Support and Development 17-18	5,400	5,400	0	0
Business Improvement and IA	Business Improvement and Internal Audit	Digital HIE - Hosting for MAP and CRE 2017-18	5,500	5,500	0	0



Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Business Improvement and IA	Business Improvement and Internal Audit	Digital HIE Digital Marketing Team Resources	150,000	150,000	0	0
Business Improvement and IA	Business Improvement and Internal Audit	Digital HIE DTS Business analyst resource	100,000	100,000	0	0
Business Improvement and IA	Business Improvement and Internal Audit	Digital HIE Programme Team Resources	82,000	82,000	0	0
Caithness & Sutherland	Business and Sector Development	HIE C&S Specialist Advice budget July 2017	15,000	15,000	0	0
Caithness & Sutherland	Caithness and Sutherland Area Team	PM support for Caithness Operations Base PID	26,000	26,000	0	0
Caithness & Sutherland	Ashley Ann Ltd (HQ)	2017 Increased production capacity project	790,000	190,000	0	0
Caithness & Sutherland	New Wave Foods Ltd	2017 NWF Marketing Support	15,000	7,500	0	0
Caithness & Sutherland	Loch Duart Ltd	2017 LDL Marketing Programme	250,000	86,000	0	0
Caithness & Sutherland	North Lands Creative Glass Ltd	Marketing Support	30,000	30,000	0	0
Caithness & Sutherland	UpNorth! Community Development Trust	UpN Income Generation Development Project Phase 1	10,802	10,802	0	0
Caithness & Sutherland	Embo Trust (Urras Euraboil)	Embo Village Lifeline	1,290,966	36,110	0	0
Caithness & Sutherland	Dornoch Area Community Interest Company	Digital Marketing Cruise Ships	1,240	1,240	0	0

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Caithness & Sutherland	Dornoch Whisky Festival	Dornoch Whisky Festival 2017	14,896	8,505	0	0
Caithness & Sutherland	North Highland Initiative	North Highland Railway Line Development Feasibility and Benchmarking	8,330	8,330	0	0
Caithness & Sutherland	North Highland College - HQ	Development of new commercial income streams	10,000	7,000	0	0
Finance and Corporate Services	Finance and Corporate Services Group	General Data Protection Regulation implementation support	24,000	24,000	0	0
Finance and Corporate Services	Finance and Corporate Services Group	Tax Consultancy Advice 16-17	65,000	65,000	0	0
Human Resources	Human Resources	HIE Graduate Placement Programme 2017-2018	184,000	184,000	0	0
Inner Moray Firth	GlenWyvis Distillery Community Benefit Society	Establishment of Craft Whisky Distillery	3,860,000	200,000	0	0
Inner Moray Firth	The WASPS Trust	Feasibility Study of Market Demand for Creative Hub	17,820	7,425	0	0
Inner Moray Firth	WML (UK) Ltd t/a Esave	Independent Business Review	5,000	2,500	0	0
Inner Moray Firth	Business and Sector Development	HIE IMF Specialist Advice budget July 2017	70,000	70,000	0	0

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Inner Moray Firth	Highland BlindCraft	Capital Expenditure and Workforce Training and Development	20,000	8,000	0	0
Inner Moray Firth	Glasstorm	Capex for furnace development	100,000	25,000	0	0
Inner Moray Firth	Boath House Hotel	Business Expansion	60,000	30,000	0	0
Inner Moray Firth	Inverness Airport Business Park Limited	Site Development	1,512,350	1,000,000	0	0
Inner Moray Firth	Aseptium Limited	Aseptium locating in Inverness	328,100	125,000	0	0
Inner Moray Firth	Carbon Black System Ltd	R and D Wheelchair Cost Reduction	94,200	40,000	0	0
Innse Gall	Business and Sector Development	HIE Innse Gall Specialist Advice budget July 2017	35,000	35,000	0	0
Innse Gall	Kinloch Historical Society	Devl of Balallan School into a Community Enterprise	999,329	80,000	0	44,329
Innse Gall	Hebridean Seaweed Company Limited	Feasibility study for business expansion	93,500	25,000	0	68,500
Innse Gall	Traigh Mhor Oysters	Oyster husbandry development project	440,000	189,000	0	251,000
Innse Gall	An Lanntair	Outer Hebrides International Engagement - Lorient	1,540	924	0	616
Lochaber Skye and Wester Ross	Aros Isle of Skye Ltd	Development of Aros Centre	149,300	55,700	0	0

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Lochaber Skye and Wester Ross	Lochaber Skye and Wester Ross Area Team	LSWR - Business engagement & attendance at seminars - 2017-2018	20,000	20,000	0	0
Lochaber Skye and Wester Ross	Caol Regeneration Company Ltd.	Economic Impact Assessment	6,000	3,000	0	0
Lochaber Skye and Wester Ross	SkyeConnect Limited	Development Funding 2017 - 18	71,300	60,000	0	0
Lochaber Skye and Wester Ross	Lochaber Skye and Wester Ross Area Team	Broadford South Site servicing investigations	38,700	38,700	0	0
Lochaber Skye and Wester Ross	Business and Sector Development	HIE LSWR Specialist Advice budget July 2017	20,000	20,000	0	0
Lochaber Skye and Wester Ross	Ncn'ean Distillery Limited	Training Plan Ncn'ean Distillery Drimnin	5,300	3,710	0	0
Lochaber Skye and Wester Ross	Mallaig Harbour Authority	Masterplan Business Case	97,000	33,500	0	0
Lochaber Skye and Wester Ross	The Glendale Trust	Meanish Pier and Marine Developments Pre-Project	20,500	20,500	0	0
Lochaber Skye and Wester Ross	Sleat Community Trust	Armadale Trading Area Feasibility Study	24,205	9,680	0	0
Lochaber Skye and Wester Ross	Locheilnet CIC	Locheilnet Development	80,000	15,000	0	0
Moray	Meatsnacks Group Limited	Rebranding and Capital Expansion	557,500	155,750	0	0
Moray	Business and Sector Development	HIE Moray Specialist Advice budget July 2017	5,000	5,000	0	0

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Moray	ReBOOT (Moray Computer Recycling) Ltd	Recycling Diversification and Development	90,113	43,894	0	0
Moray	Moray Reach Out	New Market Opportunities and Rebrand	14,500	5,800	0	0
Moray	The Moray Council	Great Place Scheme	195,000	20,000	0	0
Moray	Macduff Shipyards Limited	Business expansion - multi strand development	1,560,000	173,000	0	0
Moray	AJ Engineering Construction Services Ltd	Capex and workforce training	281,740	60,155	0	0
Moray	Simpson (Buckie) Limited	Capital Expenditure - Factory Expansion	114,023	34,207	0	0
Orkney	Orkney Islands Council - HQ	North Isles Landscape Partnership - Delivery Phase 2018-2023	4,200,281	93,000	0	0
Orkney	Business and Sector Development	HIE Orkney Specialist Advice budget July 2017	10,000	10,000	0	0
Regional Development	Regional Development	Community Broadband Scotland Review	12,500	12,500	0	0
Regional Development	Regional Development	Development Manager Costs 2017/18	57,648	57,648	0	0
Regional Development	Regional Development	Digital Economy Business Survey 2017	150,550	45,165	0	0
Regional Development	Regional Development	Orkney Volume Tourism Management Study	10,662	10,662	0	0
Regional Development	Regional Development	HIE Corporate and Media Relations	47,200	47,200	0	0

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Regional Development	Skills Development Scotland	Co Financing for Gaelic Skills Assessment	24,000	8,000	0	0
Regional Development	Regional Development	Skills Review for the Aquaculture Sector in Scotland	33,000	33,000	0	0
Regional Development	Regional Development	Survey of MSPs 2017	8,850	8,850	0	0
Regional Development	Glasgow School of Art	Rethinking Remote	3,712	3,000	0	0
Regional Development	Regional Development	HIE Property and Demand Study 2017	17,750	17,750	0	0
Regional Development	Regional Development	Cairngorm Mountain - Phase 1 Clear Up	267,038	267,038	0	0
Regional Development	Regional Development	Corporate Systems Hosting and support costs	341,000	341,000	0	0
Shetland	Business and Sector Development	HIE Shetland Specialist Advice budget July 2017	20,000	20,000	0	0
Shetland	Shetland Area Team	Inward Investment, Key Sector Development, Learning Journeys and Account Management Events 2017 - 2020	50,000	50,000	0	0
Shetland	Malakoff Limited	Malakoff - Boat Building Expansion	579,200	115,838	0	0
Shetland	Malakoff Limited	Malakoff - Boat Building Training and Development	229,179	98,648	0	0

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Strengthening Communities	Tomintoul & Glenlivet Development Trust	Adoption of Digital Technology for Heritage Tourism.	31,250	25,000	0	0
Strengthening Communities	Carloway Community Association	Adoption of Digital Technology for Heritage Tourism.	31,250	25,000	0	0
Strengthening Communities	Calanais Visitor Centre	Adoption of Digital Technology for Heritage Tourism.	31,250	25,000	0	0
Strengthening Communities	Strengthening Communities Group	Telling the Story- Multi Media Material for SC Conference	23,700	23,700	0	0
Strengthening Communities	Glen Urquhart Rural Community Association	Transfer of Glen Urquhart Public Hall - Legal and professional fees	7,492	6,492	0	0
Strengthening Communities	North West Mull Community Woodland Company Limited	Technical assistance to support the acquisition of the Isle of Ulva	23,363	23,363	0	0
Strengthening Communities	Pairc Trust	Technical Assistance for Redevelopment of former Gravir Care Unit	4,800	4,800	0	0
Strengthening Communities	The Highlanders' Museum	Adoption of Digital Technology for Heritage Tourism.	49,588	25,000	0	0
Strengthening Communities	Strengthening Communities Group	Scottish Strengthening Communities Conference	50,000	40,000	0	0

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Strengthening Communities	An Comunn Gaidhealach - Head Office	Royal National Mod 2017 - Fort William	438,904	50,000	0	0
Strengthening Communities	Minginish Community Hall Association	Community Capacity Building Programme SG - Locally Directed Support - Fairy Pools	19,320	9,360	0	0
Strengthening Communities	Social Investment Scotland	Getting Ready for Investment Workshops - Highlands and Islands - 2017-2018	35,000	30,000	0	0
Strengthening Communities	Helmsdale and District Development Trust	Legal fees for acquisition of land known as The Welly	1,500	1,250	0	0
Strengthening Communities	Strengthening Communities Group	20 years of community land ownership-Past and Future	24,000	24,000	0	0

This approvals list is correct as at 19<sup>th</sup> Oct 2017, any subsequent changes or amendments to projects since this date will not be reflected in this report.

Total Project Costs, (Includes HIE applicant and other sources of Funding).  
Net GIA, (HIE's Grant in Aid contribution).  
Funding HIE Conduit, (Other funding administered through HIE).  
EU Funding (European funds administered through HIE).



WES Approvals

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
N/A	Wave Energy Scotland					

This approvals list is correct as at 19<sup>th</sup> Oct 2017, any subsequent changes or amendments to projects since this date will not be reflected in this report.

Total Project Costs,	(Includes HIE applicant and other sources of Funding).
Net GIA,	<b>(HIE's Grant in Aid contribution).</b>
Funding HIE Conduit,	(Other funding administered through HIE).
EU Funding	(European funds administered through HIE).

Appendix 1 WITHHELD LIST Business Unit	Applicant name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	EU funding	Reason to withhold as at Aug 2017	Reason to withhold at Dec 2017
Shetland	D.I.T.T. Construction Ltd	Employee Ownership Consultancy Support	40,600	20,300	0	0	Negotiations between the current owners/ managers and the employees (c 100) can only begin during Autumn 2017 after business valuation and other due diligence is undertaken by the current owners and advisors. A public announcement by HIE at this stage – before any communication by the current owners to their employees - may create unnecessary anxiety, disrupt negotiations and possibly frustrate the project. The plan is to update with the current directors and project manager in September and see when a HIE announcement could be made safely. (Agreed with Rachel Hunter).	Previous position still stands – confirmed by David Preist

Appendix 1 WITHHELD LIST Business Unit	Applicant name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	EU funding	Reason to withhold as at Aug 2017	Reason to withhold at Dec 2017
Shetland	Laurence Odie (Knitwear) Limited	Employee Ownership Consultancy Support	26,550	13,275	0	0		The Laurence Odie project is to support the costs of employee ownership for the firm. This is a lengthy and sensitive process and it would not be good for this to go out into the public domain, the rest of the staff are not aware of this and also there is quite a bit of work required until we get to this point. The project has been stalled for a few months while financial due diligence is undertaken and this is likely to take until April next year.

Appendix 1 WITHHELD LIST Business Unit	Applicant name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	EU funding	Reason to withhold as at Aug 2017	Reason to withhold at Dec 2017
Lochaber Skye and Wester Ross Shetland	Fort William Tailrace Development Group	Tailrace Project Options Appraisal & Feasibility	35,000	10,000	0	0		Fort William Tailrace Development Group – revised project costs, scope and funding package required. Will need to go into project amendment once get revised proposal. Applicant did not return undertaking because of this scenario.