

Highlands and Islands Enterprise

Approvals List July - September 2018

This approvals list for Highlands and Islands Enterprise provides details on financial assistance awarded to businesses, community groups, public sector partners and other organisations to deliver specific projects. The list also provides details on projects that are led and managed by HIE itself, sometimes in partnership with other organisations.

Please note that the sums relate to approvals, not payments. The approval simply shows that funds have been made available, but they will not be released until evidence is received which shows that the project or activity has gone ahead as planned. In addition, draw down of funds will be conditional on appropriate legal terms and conditions being agreed between HIE and the applicant and satisfaction of any pre-payment conditions.

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	Funding ERDF Amount
Argyll & the Islands	Scottish Association for Marine Science HQ	Institutional Reform and Development Plan Support	1,069,063	120,000	0	0
Argyll & the Islands	Argyll and the Islands Area Team	Northern Periphery and Artic Project W-POWER Empowering women entrepreneurs in sparsely populated communities	239,140	110,262	0	128,878
Argyll & the Islands	North West Mull Community Woodland Company Limited	North West Mull Community Woodland Company Ltd Ulva Delivery Resource 2018	52,000	26,000	0	0
Argyll & the Islands	Dunoon Burgh Hall Trust	Dunoon Burgh Hall Staffing Review	3,000	3,000	0	0

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Argyll & the Islands	Oban Communities Trust	Oban Communities Trust Delivery Resource 2018	7,500	5,000	0	0
Argyll & the Islands	Isle of Gigha Heritage Trust	Isle of Gigha Heritage Trust Delivery Resource 2018	46,000	35,000	0	0
Argyll & the Islands	Cuantec Limited	CuanTec - Working Capital Grant	30,000	30,000	0	0
Argyll & the Islands	Scottish Canals	Creation of the Egg Shed Hub	1,750,679	50,000	0	0
Argyll & the Islands	M&K MacLeod HQ	Succession Planning Consultancy	40,000	20,000	0	0
Business & Sector Development	Business and Sector Development	Northern Innovation Hub - 30 under 30 (Impact30)	2,389,071	0	1,861,415	527,656
Business & Sector Development	Business and Sector Development	Northern Innovation Hub - Creative Industries (XpoNorth Digital)	1,712,000	0	1,712,000	0
Business & Sector Development	Business and Sector Development	The Data Lab Innovation Centre 2019 – 2024	500,000	500,000	0	0
Business & Sector Development	Norse Pilgrim Ltd	Innovation Knowledge Transfer Small Innovation Grant Tea Pilot	11,514	4,108	0	4,106
Business &	Business and Sector	Remarkable project 2018-19 (formerly	22,000	22,000	0	0

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	Funding ERDF Amount
Sector Development	Development	Investors in People Scotland)				
Business & Sector Development	Project Trust	ScotGrad Graduate Placement Programme - Business Development and Events Management	21,053	8,842	0	5,895
Business & Sector Development	Meatsnacks Group Limited	International Highlands and Islands Go Global - USA Development 2018	3,048	713	0	476
Business & Sector Development	Dunnet Bay Distillers Ltd	Innovation Knowledge Transfer Small Innovation Grant Rock Rose Packaging Development	41,000	7,500	0	7,500
Business & Sector Development	Lochaber Geopark Association Limited	ScotGrad Graduate Placement Programme – Strategic Tourism Development	25,036	10,515	0	7,010
Business & Sector Development	University of Strathclyde	Digital Health and Care Institute - North - 2018-20	80,000	80,000	0	0
Business & Sector Development	Christie Elite Nurseries Ltd	Innovation Knowledge Transfer Small Innovation Grant Project Christies-Elite Nurseries Ltd	25,000	7,500	0	7,500
Business & Sector Development	Xanthella Ltd	International Highlands and Islands Go Global - Algae Conferences, Germany and Amsterdam 2018/19	6,950	2,085	0	1,390
Business & Sector Development	Business and Sector Development	ScotGrad - HiGrads 4 - Programme Management	755,336	553,057	0	202,279
Business & Sector	Business and Sector Development	ScotGrad - HiGrads 4 - Graduate and student training	284,651	284,651	0	0

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Development						
Business & Sector Development	Business and Sector Development	ScotGrad - HiGrads 4 - Graduate and student travel costs	75,510	75,510	0	0
Business & Sector Development	CorporateHealth International UK Ltd	ScotGrad Graduate Placement Programme - Digital Health Software Development	28,450	6,828	0	4,552
Business & Sector Development	Crubag	International Highlands and Islands Go Global - International Trade Show Scoop, London	6,989	2,097	0	1,398
Business & Sector Development	New Start Highland	ScotGrad Graduate Placement Programme - Strategic Marketing and Events Development	22,760	9,559	0	6,373
Business & Sector Development	Velofeet	Innovation Knowledge Transfer Velofeet Small innovation grant	14,140	4,785	0	4,785
Business & Sector Development	Business and Sector Development	Entrepreneurial Scotland 2018 to 2020	55,000	55,000	0	0
Business & Sector Development	Business and Sector Development	Food and Drink Development Resource	168,214	168,214	0	0
Business & Sector Development	Business and Sector Development	Research Appraisal and Support Lot 1 budget 2018/19	233,000	233,000	0	0
Business & Sector Development	Windswept Brewing Company Limited	International Highlands and Islands Go Global Canada, Scandanavia, Film and Photography	6,502	1,681	0	1,120

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	Funding ERDF Amount
Business & Sector Development	Knockando Woolmill Company Ltd	International Highlands and Islands Go Global - Japan Market Visit 2018	2,475	743	0	495
Business & Sector Development	Tom Duncan Film Ltd	International Highlands and Islands Go Global - US East Coast Market Development 2018	4,470	1,341	0	894
Business & Sector Development	Wild Scotland	Wild Scotland Adventure Tourism Sector Development	40,000	40,000	0	0
Business & Sector Development	Kingsmills Hotel	ScotGrad Graduate Placement Programme - Marketing Strategy Development	22,760	5,462	0	3,642
Business & Sector Development	Electro-Flow Controls Ltd (EFC Group)	International Highlands and Islands Go Global - Wireless Technology Systems Product Launch	22,459	4,187	0	2,791
Business & Sector Development	ANTA Scotland Limited	International Highlands and Islands Go Global - International Trade Show Decorex 2018	9,220	2,767	0	1,844
Business & Sector Development	Hebridean Smokehouse	International Highlands and Islands Go Global - Asia Market Development 2018/19	7,206	1,862	0	1,241
Business & Sector Development	Skyeskyns Limited	Innovation Knowledge Transfer Skyeskins small innovation grant - veg based tanning	4,650	4,650	0	0
Business & Sector Development	NHS Highland HQ	Innovation Partnership pilot – Scottish Capusule Programme	400,000	130,000	0	0
Business &	MIME Technologies	ScotGrad Graduate Placement Programme -	4,552	1,093	0	728

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Sector Development	Limited	PR Strategic Development				
Business & Sector Development	Johnstons of Elgin	ScotGrad Graduate Placement Programme - Strategic Digital Marketing	24,509	9,804	0	0
Business & Sector Development	Buth Bheag Candle Company	ScotGrad Student Placement Programme - work-based placement - Creative Design	2,328	698	0	466
Business & Sector Development	Proterra Energy Ltd	ScotGrad Graduate Placement Programme - Local Energy Business Development	23,557	5,654	0	3,769
Business & Sector Development	Business and Sector Development	SDI Posts budget from August 18 to end of 2018-19	91,870	91,870	0	0
Business & Sector Development	Business and Sector Development	Entrepreneurial Ecosystem Development	75,964	75,964	0	0
Business & Sector Development	HWEnergy Limited	ScotGrad Graduate Placement Programme – Software Development	27,312	10,925	0	0
Business & Sector Development	KP Technology Ltd	ScotGrad Graduate Placement Programme - Engineering Product Research and Development	22,760	5,462	0	3,642
Business & Sector Development	C Nicol Ltd	International Highlands and Islands Go Global - Paris 2018	14,884	2,823	0	1,642
Business & Sector	Grading Systems (UK) Ltd	International Highlands and Islands Go Global - Aquasur 2018	4,127	1,159	0	773

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Development						
Business & Sector Development	Kinrara Distillery Limited	International Highlands and Islands Go Global International Development 2018/19	12,383	3,022	0	2,014
Business & Sector Development	Coast & Glen Ltd	International Highlands and Islands Go Global - Dubai and Boston Market Visit 2018/19	3,362	1,009	0	672
Business & Sector Development	Sail Line Fish Ltd	International Highlands and Islands Go Gobal - METs Trade Show, Amsterdam 2018	5,540	1,590	0	1,060
Business & Sector Development	Johnson Marine Ltd	Innovation Knowledge Transfer Small Innovation Grant Project Johnson Marine Ltd	14,800	9,900	0	0
Business & Sector Development	Loomshed Hebrides Ltd	ScotGrad Graduate Placement Programme - Brewery Product and Business Development	25,036	10,515	0	7,010
Business & Sector Development	Forres Area Community Trust (FACT)	ScotGrad Graduate Placement Programme - Strategic Marketing and Communications	22,760	9,559	0	6,373
Business & Sector Development	Inverness Thistle Caledonian F.C. Limited	ScotGrad Graduate Placement Programme - Strategic Marketing and Communications	19,915	4,780	0	3,186
Business & Sector Development	South West Mull and Iona Development	ScotGrad Graduate Placement Programme - Community Assets Project Support	22,760	9,559	0	6,373
Business & Sector Development	Lochfyne Langoustines Ltd	International Highlands and Islands Go Global - Dubai and Asia Market Visits and the Culinary Olympics 2018/19	9,354	2,806	0	1,871

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Business & Sector Development	Strathpuffer Ltd	International Highlands and Islands Go Global - Norway 2018/19	1,965	589	0	393
Business Improvement & IA	Business Improvement and Internal Audit	Information Systems Strategy Resource 2018 20	161,554	161,554	0	0
Business Improvement & IA	Business Improvement and Internal Audit	Digital HIE – Specialist Advice Web App Support and Development 2018-19	5,400	5,400	0	0
Business Improvement & IA	Business Improvement and Internal Audit	Digital HIE - Hosting for Web Apps 2018-19	5,500	5,500	0	0
Business Improvement & IA	Business Improvement and Internal Audit	Business Transformation - ICT Strategy and Delivery Methodologies	150,000	150,000	0	0
Business Improvement & IA	Business Improvement and Internal Audit	Software licences 2018-20	3,000	3,000	0	0
Business Improvement & IA	Business Improvement and Internal Audit	Assessment Tool web app support 2018 19 for Business Transformation	5,000	5,000	0	0
Business Improvement & IA	Business Improvement and Internal Audit	Business Transformation Process Change Resource	70,000	70,000	0	0
Caithness & Sutherland	Dornoch Distillery Company Ltd	Marketing Support	21,600	10,800	0	0
Caithness & Sutherland	Scrabster Harbour Trust	2018 Site Investigation Works - Ola Pier	300,000	75,000	0	0

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	Funding ERDF Amount
Caithness & Sutherland	New Wave Foods Ltd	2018 Seaweed Processing R&D	100,000	30,000	0	0
Caithness & Sutherland	Caithness Chamber of Commerce	Chamber 2018 Recruit North support	50,000	18,750	0	0
Caithness & Sutherland	Caithness and Sutherland Area Team	Homeworking pre-employability course development	7,380	6,480	0	0
Caithness & Sutherland	Caithness and Sutherland Area Team	Inward Investor Costs 2018	4,500	4,500	0	0
Finance and Corporate Services	Finance and Corporate Services Group	Finance Resources	50,112	50,112	0	0
Innse Gall	Garadh a Bhagh a Tuath	Am Bothan - new build and modification to existing building	1,248,062	88,000	0	0
Innse Gall	Sealladh Hiort	Sealladh Hiort Feasibility Study Phase 2	17,680	9,680	0	0
Innse Gall	Coimhearsnachd Bharraidh agus Bhatarsaidh - Barra & Vatersay Community Limited SP	Save a Penny Marina Toilet and Shower Block	74,208	4,803	0	0
Innse Gall	Comann Eachdraidh Uibhist a Tuath	Carinish School Redevelopment Design Work	25,747	6,100	0	0
Innse Gall	Urras Coimhearsnachd Bhradhagair agus Arnoil	Redevelopment Project	1,538,189	100,000	0	0
Innse Gall	Iolaire Centre Ltd	Iolaire Commemorative Centre Feasibility Study	10,000	5,000	0	0
Lochaber Skye and Wester Ross	Outward Bound	Redevelopment of Loch Eil Centre	462,800	171,550	0	0
Lochaber Skye	Gilly Langton	Exhibitions 2018-2019	17,600	8,800	0	0

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	Funding ERDF Amount
and Wester Ross						
Lochaber Skye and Wester Ross	Gavin & Sine Davis T/a The West Highland Hotel	Development of The West Highland Hotel 2018	188,100	47,000	0	0
Lochaber Skye and Wester Ross	Marine Harvest (Scotland) Limited	Staff Training - Fish Feed Plant Kyleakin	248,600	68,000	0	0
Moray	Earthtime For All Limited	Duffus Outdoor Nursery	19,600	7,458	0	0
Moray	Elgin Town Hall for the Community Ltd	Start Up Funding	104,762	5,000	0	0
Moray	The Three Kings Cullen Association	Cullen Community and Residential Centre	41,960	5,000	0	0
Inner Moray Firth	Inverness Airport Business Park Limited	Further Assistance for Business Development Leadership and Management Support	63,899	35,700	0	0
Inner Moray Firth	Loch Ness Knit Fest Limited	Loch Ness Knitting Festivals 2018 and 2019	219,183	17,000	0	0
Inner Moray Firth	The Apprentice Store Ltd	Working Capital for business expansion	113,637	35,000	0	0
Inner Moray Firth	Black Isle Brewery	Capital Expenditure on Automated Canning Line 2018	254,246	50,849	0	0
Inner Moray Firth	Eden Court Highlands Ltd	Empire Theatre Redevelopment Feasibility Study	15,898	7,949	0	0
Inner Moray Firth	Loch Ness Drinks Limited	Business Development - Working Capital	372,742	75,000	0	0
Inner Moray Firth	Inverness Thistle Caledonian F.C Limited	Business Planning and Feasibility for Community Interest Company	47,000	21,150	21,150	0
Orkney	Pier Arts Centre	Linkshouse Development	199,000	40,000	0	0
Orkney	Orkney Area Team	Orkney Marketing showcase event 2018	30,000	12,000	18,000	0
Orkney	Green Marine (UK) Ltd	Internationalisation Plan 2018-19	61,400	30,700	0	0
Orkney	Orkney Area Team	Orkney Research & Innovation Campus	20,000	14,000	0	0

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		Board Members Costs				
Orkney	Rousay Egilsay and Wyre Development Trust	Trumland project	35,760	21,456	0	0
Orkney	Leask Marine Ltd	Purchase of Mobile Marine Test Platform and Ancillary Equipment	235,000	70,000	0	0
Shetland	Thulecraft Limited	Business Expansion Project	769,804	153,960	0	0
Shetland	The Northern Lights Visitor Centre Unst Ltd	Feasibility Study for Northern Lights Visitor Centre	14,880	7,440	0	0
Shetland	Shetland Space Centre Limited	Investor Readiness Support	33,600	11,200	0	0
Shetland	Mesomorphic Ltd	Workforce Development Plan 2018	18,534	7,413	0	0
Shetland	Laurence Odie (Knitwear) Limited	Business Growth	170,805	60,000	0	0
Regional Development	Regional Development	Strategic Engagement Resource	50,000	50,000	0	0
Regional Development	Regional Development	Connected Communities OPEX 2018_19	370,000	89,800	0	0
Regional Development	Regional Development	Staff Costs 2018-2020	140,000	140,000	0	0
Regional Development	Regional Development	Staff Costs - 2018-19	49,062	49,062	0	0
Regional Development	Regional Development	Research Appraisal and Support Lot 3 009 - Population and demographic projections for Lochaber	14,844	14,844	0	0
Regional Development	Regional Development	Science Skills Academy Thurso Newton room - furniture and IT and Modules	183,870	0	183,870	0
Regional	Regional Development	Research Appraisal and Support Lot 3 010 -	10,000	10,000	0	0

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	Funding ERDF Amount
Development		Financial Scenario Planning - Analysis of HIE Management System Data				
Regional Development	Regional Development	Economic Appraisal and Evaluation Support to January 2019	25,196	25,196	0	0
Regional Development	Regional Development	Research Appraisal and Support Lot 2 018 - Glasgow School of Art - review of wider benefits and Economic Impact Assessment	6,158	6,158	0	0
Regional Development	Regional Development	Research Appraisal and Support Lot 2 020 - Measurement of Social Impact	18,250	18,250	0	0
Regional Development	Regional Development	Research Appraisal and Support Lot 2 021 - Wave Energy Scotland Economic Impact Assessment	12,900	12,900	0	0
Regional Development	Regional Development	Research Appraisal and Support Lot 2 022 - Evaluation of HIE"s Innovation Support (July 015 - February 2018)	21,500	21,500	0	0
Regional Development	Regional Development	Local Full Fibre Network Project Support	150,000	37,500	0	0
Regional Development	Regional Development	Science Skills Academy Lochaber Newton room furniture IT modules	115,000	0	115,000	0
Regional Development	Regional Development	Survey of MSPs 2018	9,000	9,000	0	0
Regional Development	Regional Development	Benefits Realisation Planning Pilot	15,000	15,000	0	0
Strengthening Communities	Aulnaskiach Dell SCIO	Acquisition of Aulnaskiach Dell - legal and professional fees	2,880	2,880	0	0
Strengthening Communities	Strengthening Communities Group	Interreg CUPIDO - EU culture and cultural heritage programme	329,159	164,583	0	164,576
Strengthening	Bays of Harris Steering	Valuation of Bays of Harris Estate	6,500	6,500	0	0

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Communities	Group					
Strengthening Communities	Strengthening Communities Group	Strengthening Communities Directorate Central Marketing Budget	70,000	70,000	0	0
Strengthening Communities	Ardnamurchan Lighthouse	Assistance with professional fees for site and infrastructure improvements	7,500	3,750	0	0
Strengthening Communities	Strengthening Communities Group	Rural-Food-Tourism place consortia 2018-2021	104,000	104,000	0	0
Strengthening Communities	Strengthening Communities Group	Community Assets Team - Training and Development Budget 2018-2021	7,500	7,500	0	0
Strengthening Communities	GigaPlus Argyll Limited	Community Broadband Scotland 3: GigaPlus Argyll Decommissioning	23,268	0	23,268	0
Strengthening Communities	Strengthening Communities Group	Foula Electricity Trust Technical Advisory Support	15,592	15,592	0	0

WES Approvals

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
Non-Hie Network	Ove Arup and Partners Scotland Ltd	MT21	375,564	375,564	0	0
Non-Hie Network	Tension Technology International Ltd	MT21	396,664	396,664	0	0
Non-Hie Network	Corpower Ocean AB	MT21	399,900	399,900	0	0