

Highlands and Islands Enterprise

Approvals List April - June 2018

This approvals list for Highlands and Islands Enterprise provides details on financial assistance awarded to businesses, community groups, public sector partners and other organisations to deliver specific projects. The list also provides details on projects that are led and managed by HIE itself, sometimes in partnership with other organisations.

Please note that the sums relate to approvals, not payments. The approval simply shows that funds have been made available, but they will not be released until evidence is received which shows that the project or activity has gone ahead as planned. In addition, draw down of funds will be conditional on appropriate legal terms and conditions being agreed between HIE and the applicant and satisfaction of any pre-payment conditions.

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	EU Funding
Argyll & the Islands	Kilmartin Museum Company Ltd	Museum Expansion and Redevelopment	4,270,498	400,000		
Argyll & the Islands	Coll Hotel Enterprises Ltd	Coll Hotel Extension and Upgrade	1,000,000	250,000		
Argyll & the Islands	Colonsay Community Development Company	Colonsay - Delivery Resource 2018	20,000	15,000		
Argyll & the Islands	South West Mull and Iona Development	South West Mull & Iona Development - Delivery Resource 2018	75,000	37,500		
Argyll & the Islands	Mull and Iona Community Trust	Mull & Iona Community Trust - Delivery Resource 2018	14,850	8,500		
Argyll & the Islands	PMG Services	New Premises Development 2018	30,396	21,000		
Argyll & the Islands	Kilmartin Museum Company Ltd	Kilmartin Museum Governance, Capacity and Staffing Review	20,000	10,000		
Argyll & the Islands	PA23 BID Ltd	Dunoon Events Programme	180,000	45,000		

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	EU Funding
Argyll & the Islands	Argyll and the Islands Area Team	Business Delivery Costs 2018 2019	12,000	12,000		
Business & Sector Development	Business and Sector Development	Scotland Can Do Innovation Challenge Fund	9,600,000	400,000		
Business & Sector Development	Business and Sector Development	Innovation Partnership pilot – Scottish Capsule Programme	400,000	130,000		
Business & Sector Development	Phoenix Instinct	Innovation Knowledge Transfer Small Innovation Grant - Independence in a Bag	15,000	5,000		5,000
Business & Sector Development	Ness Sports and Recreation Association Ltd (Spors Nis)	ScotGrad Graduate Placement Programme - Tourism Development	5,121	2,151		1,434
Business & Sector Development	Prickly Thistle Scotland Limited	ScotGrad Graduate Placement Programme - Product and Market Development	25,036	6,008		4,006
Business & Sector Development	Business and Sector Development	Accelerating Business Growth 2018 2020: Internal Support for Business Growth	40,000	40,000		
Business & Sector Development	Business and Sector Development	Energy and Low Carbon Marketing Communication and Industry Engagement FY 2018 19	110,000	110,000		
Business & Sector Development	Business and Sector Development	Life Sciences sector development 2018-19	78,000	78,000		
Business & Sector Development	Big Box Network Ltd	Innovation Knowledge Transfer Small Innovation Grant Big Box Network Ltd - Business Model Development	2,124	1,062		1,062
Business & Sector Development	Siobhan Mackenzie Limited	International Highlands & Islands Go Global - Exporting to Australia 2018	11,067	1,980		1,320
Business & Sector Development	The Glenuig Inn Limited HQ	Innovation Knowledge Transfer small innovation grant - The Glenuig Inn- sea-kayak prototype	13,960	4,740		4,740
Business & Sector Development	Asgard Crafts	International Highlands & Islands Go Global - Norway Market Development 2018	3,794	699		466
Business & Sector Development	Kinrara Distillery Limited	ScotGrad Graduate Placement Programme - Product Research and Development	28,450	6,828		4,552

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Business & Sector Development	Cairngorm Brewery Company Ltd, The	ScotGrad Graduate Placement Programme – International Business development	25,036	6,008		4,006
Business & Sector Development	Pixel Spirits Ltd	International Highlands & Islands Go Global - Nova Scotia 2018	1,524	457		305
Business & Sector Development	Business and Sector Development	Open4Business supply chain project	128,000	75,000		
Business & Sector Development	Prickly Thistle Scotland Limited	ScotGrad Graduate Placement Programme	6,259	1,502		1,002
Business & Sector Development	Business and Sector Development	Digital Tourism Scotland - Industry Engagement	85,000	85,000		
Business & Sector Development	Buth Bheag Candle Company	ScotGrad Student Placement Programme - Graphic Design	5,462	1,639		1,092
Business & Sector Development	Campbells of Beaully	ScotGrad Student Placement Programme - Strategic Marketing	4,481	1,345		896
Business & Sector Development	Portavadie Estates Ltd	ScotGrad Graduate Placement Programme - Marine Market Research and Development	25,036	6,008		4,006
Business & Sector Development	Highland Bespoke Furniture Limited	Innovation Knowledge Transfer small Innovation Grant Highland Bespoke Furniture - prototypes	5,003	2,501		2,501
Business & Sector Development	Makar Technologies Ltd	ScotGrad Graduate Placement Programme	17,928	4,303		2,868
Business & Sector Development	Cromarty Brewing Company	International Highlands & Islands Go Global - Market Development Thailand and Italy 2018	10,063	1,811		1,207
Business & Sector Development	Hebridean Smokehouse	International Highlands & Islands Go Global - Freight Costs Thaifex 2018	990	297		198
Business & Sector Development	Business and Sector Development	Tourism Sector Team Stakeholder and Industry Engagement 2018 19	29,400	29,400		

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Business & Sector Development	IKT Small Innovation Grant Scot Mountain Holidays - New Product Development	Innovation Knowledge Transfer small innovation grant Scot Mountain Holidays- New Product Development	7,599	3,150		3,150
Business & Sector Development	Ocean Kinetics Limited	International Highlands & Islands Go Global - Market Development Ireland 2018	5,800	1,392		928
Business & Sector Development	Business and Sector Development	Creative Industries - Xponorth and network 2019-2021	1,350,000	1,350,000		
Business & Sector Development	Shetland FM Ltd	International Highlands & Islands Go Global - Market Development Ireland 2018	4,182	1,004		669
Business & Sector Development	Malakoff Limited	International Highlands & Islands Go Global - Market Development Ireland 2018	7,750	1,860		1,240
Business & Sector Development	PURE Energy Centre Ltd	International Highlands & Islands Go Global - Market Development Ireland 2018	3,278	748		499
Business & Sector Development	Ocean Kinetics Limited	ScotGrad Student Placement Programme - Structural Decommissioning	5,531	1,660		1,106
Business & Sector Development	Messers Lamont T/A Mackays Hotel	ScotGrad Graduate Placement Programme - International Business and Market Research	20,357	4,886		3,257
Business & Sector Development	Piseach Ltd	International Highlands & Islands Go Global - International Market Development 2018	10,244	2,576		1,717
Business & Sector Development	The Highlands Small Communities Housing Trust	ScotGrad Graduate Placement Programme - Strategic Marketing and Communications	21,622	5,189		3,460
Business & Sector Development	Connage Highland Dairy	International Highlands & Islands Go Global - Freight Costs Thaifex 2018	940	282		188
Business & Sector Development	Shetland Heat Energy and Power Limited	ScotGrad Student Placement Programme - Valve Maintenance	4,699	1,410		940

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Business & Sector Development	Stone Contractors Sutherland Ltd T/a Trax Trailers	Innovation Knowledge Transfer Small Innovation Grant Project	28,600	7,500		7,500
Business & Sector Development	VE Energy Ltd	International Highlands & Islands Go Global - Future Energy East Africa and LCEDN Conf 2018	3,338	1,001		668
Business & Sector Development	Hebridean Spa Ltd	ScotGrad Student Placement Programme - Development Chemist - Packaging	3,486	1,046		697
Business & Sector Development	Business and Sector Development	Marketing Support for Entrepreneurship Programme 2018-20	40,000	40,000		
Business & Sector Development	MIME Technologies Limited	International Highlands & Islands Go Global - International Airshow and Aviation Health 2018	4,378	1,162		774
Business & Sector Development	4c ENGINEERING LTD	ScotGrad Student Placement Programme - Logistics	4,763	1,429		953
Business & Sector Development	Visual Performance Management Ltd	ScotGrad Student Placement Programme - Software Development	4,182	1,255		836
Business & Sector Development	Collaborative Export Solutions Limited t/a Made in Scotland	International Highlands & Islands Go Global - Freight Costs Thiafex 2018	1,550	465		310
Business & Sector Development	Field Studies Council	ScotGrad Graduate Placement Programme - Marine Commerce	21,482	15,037		

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	EU Funding
Business & Sector Development	Business and Sector Development	Budget for space site due diligence	100,000	100,000		
Business & Sector Development	We.Data	Innovation Knowledge Transfer We.Data Ltd Small Innovation Grant Project	25,000	7,500		7,500
Business & Sector Development	Eileen Gatt Jewellery	ScotGrad Student Placement Programme	3,687	1,106		738
Business & Sector Development	Highfern Ltd	International Highlands & Islands Go Global - International Market Development 2018	5,391	1,618		1,078
Business & Sector Development	Muir of Ord Hall and Facilities Company Limited	ScotGrad Graduate Placement Programme - Strategic Marketing and Digital Development	22,760	9,559		6,373
Business & Sector Development	Keith Brewery Limited	International Highlands & Islands Go Global - International Development: USA and China 2018	20,521	6,157		4,104
Business & Sector Development	Biomatrix Water	Innovation Knowledge Transfer Small Innovation Grant Biomatrix water solutions	15,900	5,225		5,225
Business & Sector Development	SSQC Ltd	ScotGrad Student Placement Programme - Digital Enhancement	3,486	1,046		697
Business & Sector Development	Inside Biometrics International Limited	ScotGrad Graduate Placement Programme	23,329	5,599		3,733
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Business & Sector Development	Business and Sector Development	Creative Industries - Asset Maximisation Programme	12,000	12,000		
Business & Sector Development	Business and Sector Development	Highlands and Islands Tourism Awards 2018-2020	9,000	9,000		
Business & Sector Development	Feisean nan Gaidheal	ScotGrad Student Placement Programme 2018	4,182	1,255		836
Business & Sector Development	Dornoch Distillery Company Ltd	International Highlands & Islands Go Global - Product Launch Japan 2018/19	6,414	1,924		1,283
Business & Sector Development	University of Strathclyde	IBioIC phase 2 funding	11,100,000	500,000		
Business & Sector Development	University of Glasgow HQ	Censis Phase 2 HIE contribution to Business Support	12,215,000	250,000		
Business Improvement & IA	Business Improvement and Internal Audit	Attendances at Conferences and Seminars 2018 19	4,000	4,000		
Business Improvement & IA	Business Improvement and Internal Audit	Digital Transformation Service Engagement May - Sept 2018	110,000	110,000		
Caithness & Sutherland	Reids of Caithness	2018 Productivity Project	294,000	62,650		
Caithness & Sutherland	Loch Duart Ltd	2017 Freshwater Bathing	200,000	70,000		
Caithness & Sutherland	UpNorth! Community Development Trust	Staff Costs	7,129	6,329		

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Caithness & Sutherland	Enerquip Ltd	2018 Expansion	525,000	175,000		
Caithness & Sutherland	The Ardgay Game Factory Ltd	Software and HR Consultancy Support	49,880	24,940		
Caithness & Sutherland	Denchi Power Ltd	Denchi 2018 Marketing	50,000	25,000		
Caithness & Sutherland	Hugh Simpson (Contractors) Ltd	Hugh Simpson 2018 Specialist Equipment	700,000	160,000		
Caithness & Sutherland	Envision Engineering & Design Ltd	2018 Expansion	38,000	13,000		
Caithness & Sutherland	Caithness Horizons	Management Support 2018	36,000	9,750		
Caithness & Sutherland	Caithness and Sutherland Area Team	Proposed Expansion of Thurso Business Park - Site Investigation and Concept Design	70,000	70,000		
Caithness & Sutherland	Caithness and Sutherland Area Team	Caithness and North Sutherland Regeneration Partnership recruitment costs	3,000	3,000		
Caithness & Sutherland	KP Technology Ltd	2018 Marketing	10,000	4,000		
Caithness & Sutherland	Caithness and Sutherland Area Team	Farnborough International Airshow 2018	90,000	90,000		
Caithness & Sutherland	Gow's Lybster Limited	2018 Workforce Development	39,140	15,656		
Caithness & Sutherland	Caithness and Sutherland Area Team	UKVL - Additional work – Environmental Studies	74,000	74,000		
Caithness & Sutherland	Caithness and Sutherland Area Team	UKVL - Additional work - investigations and project management	32,000	32,000		
Caithness & Sutherland	North Highland Products Ltd	Singapore Trade Visit	1,703	851		
Caithness & Sutherland	Caithness and Sutherland Area Team	Staff Costs 2018	45,000	45,000		

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Caithness & Sutherland	Assynt Foundation	Accounting Support	18,000	18,000		
Caithness & Sutherland	Caithness and Sutherland Area Team	Northern Lights - investment research	10,000	10,000		
Finance and Corporate Services	Finance and Corporate Services Group	Legal Expenses 2018 - 2019	450,000	450,000		
Finance and Corporate Services	Finance and Corporate Services Group	Staff Costs	25,728	25,728		
Finance and Corporate Services	Finance and Corporate Services Group	Staff Costs	12,000	12,000		
Finance and Corporate Services	Finance and Corporate Services Group	Staff costs	36,000	36,000		
Finance and Corporate Services	Finance and Corporate Services Group	Specialist Financial Support	200,000	200,000		
Human Resources	Human Resources	Digital HR 2018-19	35,000	35,000		
Human Resources	Human Resources	HR Specialist Advice 2018/19 and 2019/20	45,000	45,000		
Inner Moray Firth	Cairngorm Brewery Company Ltd, The	Brewery Expansion and Efficiencies	574,777	101,280		

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Inner Moray Firth	Gael Force Group Ltd	Marketing and People Development Programmes Support	364,526	109,500		
Inner Moray Firth	The Speyside Centre	New Visitor Facility	1,449,000	200,000		
Inner Moray Firth	Inside Biometrics	Continuation of RnD Program – Continuous Glucose Monitoring Patch Technology	2,408,252	1,204,126		
Inner Moray Firth	Cairngorms National Park Authority, The	The Great Places Funding Bid	438,000	20,000		
Inner Moray Firth	Russwood Ltd	New Machine and Training Support	54,775	16,433		
Inner Moray Firth	Sandstone Press Ltd	Support for Non-Executive Director	21,600	10,800		
Inner Moray Firth	Speyside Distillers Company Limited	Establishment of Distribution Centre	259,335	90,767		
Inner Moray Firth	Inner Moray Firth Area Team	IMF Staff Costs	39,178	39,178		
Innse Gall	Innse Gall Area Team	BASF Quality Control Laboratory Ventilation System	288,119	127,000		
Innse Gall	Outer Hebrides Tourism Community Interest Company	Staff Costs 2018-20	201,126	168,206		
Innse Gall	Eilean Dorcha Festival Ltd	Eilean Dorcha Festival 2018	242,032	22,500		
Innse Gall	North Uist Development Company	Staff Costs April 2018-Mar 2019	38,000	38,000		
Innse Gall	Carloway Community Association	Staff Costs April 2018-Mar 2019	39,116	37,160		

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Innse Gall	Comann na Mara	St Kilda Race 2018	23,250	5,000		
Innse Gall	Urras Sgìre Oighreachd Bharabhais Community Company	Staff Costs April 2018-Mar 2019	40,000	16,000		
Innse Gall	Wild Isle	Unit 2 Carloway - upgrade and lease	10,370	7,415		
Innse Gall	Gallan Head Community Trust	Gallan Beag Feasibility Study	30,931	7,733		
Lochaber Skye and Wester Ross	The Glendale Trust	Staff Costs 2018-19 Duirinish Glendale	17,500	17,500		
Lochaber Skye and Wester Ross	Applecross Community Company	Staff Costs - Applecross 2018-19	35,000	35,000		
Lochaber Skye and Wester Ross	Morvern Community Development Company	Staff Costs - Morvern 2018-19	35,000	35,000		
Lochaber Skye and Wester Ross	Isle of Rum Community Trust	Isle of Rum Community Trust Staff Costs 2018-19	32,500	32,500		
Lochaber Skye and Wester Ross	Lochcarron Community Development Company	Lochcarron Community Development Company - Staff Costs 2018-19	25,500	17,500		
Lochaber Skye and Wester Ross	Staffin Community Trust Limited	Staffin Community Trust Ltd - Staff Costs 2018-19	35,000	35,000		

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Lochaber Skye and Wester Ross	ATLAS Arts	Arts Building Feasibility Study	12,500	10,000		
Lochaber Skye and Wester Ross	Ullapool Harbour Trust	Upgrade and Redevelopment of Ullapool Jetty	445,000	45,000		
Lochaber Skye and Wester Ross	Outdoor Access Trust for Scotland	Fairy Pools Visitor Infrastructure - Phase 1	360,000	50,000		
Lochaber Skye and Wester Ross	Visit Wester Ross	Wester Ross Tourism Strategy Development	7,200	7,200		
Lochaber Skye and Wester Ross	Isle of Eigg Heritage Trust	Isle of Eigg Development Resource 2018-2019	32,000	16,000		
Lochaber Skye and Wester Ross	Lochaber Skye and Wester Ross Area Team	Lochaber Programme staff support costs	155,000	155,000		
Lochaber Skye and Wester Ross	Lochaber Chamber of Commerce	Development Funding 2018-2019	187,800	110,000		
Lochaber Skye and Wester Ross	Isle of Skye Distillers Ltd	Gin School and Trade Shows	14,055	4,216		
Lochaber Skye and Wester Ross	Lochaber Skye and Wester Ross Area Team	Lochaber Communications and Talent Attraction	200,000	200,000		

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	EU Funding
Moray	Tomintoul & Glenlivet Development Trust	Staff Costs April 18 - March 21	143,900	79,058		
Moray	Forres Area Community Trust (FACT)	Staff Costs April 18 - March 20	90,000	60,600		
Moray	MacLeans Highland Bakery Ltd	Consultancy support to increase production capacity and capability	53,400	21,360		
Moray	Moray Reach Out	Plastic Recycling Diversification	18,282	6,282		
Moray	Keith Brewery Limited	Capital Expenditure and International Trade	194,350	64,675		
Moray	Moray Area Team	High Growth and Development Staff Resources 2018-19	49,827	49,827		
Moray	Moray Area Team	Moray Development Activities	4,000	4,000		
Moray	The Moray Council	Moray Economic Partnership Media Support 2018 - 2019	52,500	17,500		
Moray	Belladrum Tartan Heart Festival	Belladrum August 2018-August 2020	145,100	35,000		
Moray	Bodysurf Scotland	Business Development 2018 - 19	321,189	25,000		
Moray	Moray Area Team	Moray Economic Strategy Copywriting	8,000	8,000		
Orkney	Sanday Development Trust	Sanday Development Trust Project Costs 2018 to 2020	41,000	24,600		
Orkney	Stronsay Development Trust - HQ	Stronsay Development Trust Project costs 2018 - 2020	39,000	23,400		
Orkney	European Marine Energy Centre Ltd	Integrating Tidal Energy into the European Grid	2,517,000	883,000		
Orkney	Orkney Food & Drink	Attendance at Food Expo Birmingham 2018	33,240	9,400	14,100	
Orkney	Orkney Area Team	Business and Community Engagement 2018-20	20,000	20,000		
Orkney	Orkney Food & Drink	Attendance at Royal Highland Show 2018	7,080	1,316	1,974	

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	EU Funding
Regional Development	Regional Development	Corporate Data Alignment - Programme and Account Management Reporting	61,369	61,369		
Regional Development	Stockan's Oatcakes Ltd	Cyber Essentials Accreditation	650	0	650	
Regional Development	European Marine Energy Centre Ltd	Cyber Essentials Accreditation	650	0	650	
Regional Development	Regional Development	Support for configuration and enhanced system use - Objective Corporation Ltd	14,100	14,100		
Regional Development	Regional Development	Research, Appraisal and Support Lot 2 006 - Outline Plan & Economic Impact Appraisal for the Northern Innovation Hub Food & Drink Technology Centre	18,950	18,950		
Regional Development	Regional Development	Internet of Things 2018 - 2020	30,000	30,000		
Regional Development	Regional Development	Science Skills Academy FIRST Scandinavia contract	143,500	0	143,500	
Regional Development	Regional Development	Rural Development Conference 2018	24,500	24,500		
Regional Development	Regional Development	HIE Property Factoring and Consultancy 2018-19	4,249,661	1,879,932		
Regional Development	Regional Development	Corporate Systems hosting and support Costs 18 19	262,513	262,513		
Regional Development	Regional Development	Research, Appraisal and Support Lot 3 008 - DEBS - National Economic Forum Presentation	750	750		
Regional Development	Regional Development	Research, Appraisal and Support Lot 3 007 - Young People in the H&I - Maximising Opportunities	70,000	70,000		
Regional Development	Regional Development	An Lochran Final Account Professional Fees	15,790	15,790		
Shetland	Nortenergy Ltd	Nortenergy Development Project	408,815	157,213		

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Shetland	Skeld Pier Trust	Community Pier Development Project	143,714	25,000		
Shetland	Bressay Development Limited	Staff Costs 2018-20	62,620	62,620		
Shetland	Northmavine Community Development Company	Staff Costs 2018-19	34,595	23,400		
Shetland	Embedded Signal Processing Limited	Employee Ownership Consultancy Support	20,500	10,250		
Strengthening Communities	Strengthening Communities Group	Support Network for Social Entrepreneurs - SuNSE - INTERREG North-West Europe Programme	2,650,997	199,301		277,329
Strengthening Communities	Strengthening Communities Group	Get On Board - Supporting young people to engage with social enterprise boards	24,000	12,000		
Strengthening Communities	Northern Meeting Park Group	Northern Meeting Park - Start up assistance	2,000	2,000		
Strengthening Communities	Firstport	LaunchMe - A Model for Scaling-Up Ambitious Social Enterprises - Operational Costs	339,999	68,000		
Strengthening Communities	Social Enterprise Academy	Wide Horizons Getting involved with Social Enterprise Pilot	40,000	20,000		
Strengthening Communities	Strengthening Communities Group	Scottish Rural Leadership Programme - 3 year - 2018 - 2021	186,000	145,500		
Strengthening Communities	Regional Screen Scotland Ltd	2018 Year of Young People Filmmaking Skills Project	31,399	26,795		
Strengthening Communities	Strengthening Communities Group	Scottish Land Fund 3 Operating budget Year 3 2018-19	424,000	0	424,000	
Strengthening Communities	Strengthening Communities Group	Social Enterprise Venture Development 2018	9,900	9,900		
Strengthening Communities	Strengthening Communities Group	2018 Digital Heritage Strategy	14,000	14,000		
Strengthening Communities	Strengthening Communities Group	Communities Infrastructure 2018-2020	200,600	200,600		

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Strengthening Communities	Kintyre Seaports	Phase 1 - Options appraisal into 3 potential sites for seaports hub	16,456	16,456		
Strengthening Communities	Morvern Community Development Company	Morvern Hydro Project Management	20,000	10,000		

WES Approvals

Business Unit	Applicant Name	Project Description	Total Project Cost (£)	Net GIA (£)	Funding HIE Conduit Amount (£)	EU Funding (£)
WES	MaxSim Ltd	Controls Call: Stage 2	187,500	187,500		
WES	Queen Mary University of London	Controls Call: Stage 3	151,304	151,304		
WES	Sgurr Control Ltd	Controls Call: Stage 4	187,410	187,410		
WES	Ecosse Subsea Systems Ltd	PTO Call: Stage 3	2,083,300	2,083,300		
WES	Wave Energy Scotland	WES Operating Budget 2018-19	1,521,020	1,521,020		

This approvals list is correct as at 20th August 2018, any subsequent changes or amendments to projects since this date will not be reflected in this report.

Total Project Costs	(Includes HIE applicant and other sources of Funding)
Net GIA	(HIE's Grant in Aid contribution)
Funding HIE Conduit	(Other funding administered through HIE)
EU Funding	(European funds administered through HIE)

