## Highlands and Islands Enterprise

## **Approvals List April - June 2019**

This approvals list for Highlands and Islands Enterprise provides details on financial assistance awarded to businesses, community groups, public sector partners and other organisations to deliver specific projects. The list also provides details on projects that are led and managed by HIE itself, sometimes in partnership with other organisations.

Please note that the sums relate to approvals, not payments. The approval simply shows that funds have been made available, but they will not be released until evidence is received which shows that the project or activity has gone ahead as planned. In addition, draw down of funds will be conditional on appropriate legal terms and conditions being agreed between HIE and the applicant and satisfaction of any pre-payment conditions.

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	Funding ERDF Amount
Argyll & the	Renewable Parts	Capacity Expansion 2019	40,650	20,307	0	0
Islands	Limited					
Argyll & the Islands	Islay Gin Ltd	Production Expansion	26,150	9,075	0	0
Argyll & the	Colonsay Community	Delivery Resource FY 2020 and 2021	52,000	42,000	0	0
Islands	Development					
	Company					
Argyll & the	Mull and Iona	Delivery Resource 2020 and 2021	74,732	20,000	0	0
Islands	Community Trust					
Argyll & the	Field Studies Council	Field Studies Council Millport - Seawater Pumphouse	53,357	25,000	0	0
Islands		Project				
Business &	The West Harris Trust	ScotGrad Student Placement Programme - Archive	4,609	1,383	0	922
Sector		Process Improvement				

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	Funding ERDF Amount
Development						
Business & Sector Development	Phoenix Instinct Limited	ScotGrad Graduate Placement Programme - Strategic Marketing	22,760	6,145	0	4,097
Business & Sector Development	Buth Bheag Candle Company	ScotGrad Graduate Placement Programme - Global Market Research	12,518	4,882	0	3,255
Business & Sector Development	Young Films Ltd	ScotGrad Graduate Placement Programme - Production and Events Development	13,958	3,769	0	2,512
Business & Sector Development	Proterra Energy Ltd	ScotGrad Student Placement Programme - Construction Product Research	4,916	1,475	0	983
Business & Sector Development	South Islay Development	ScotGrad Student Placement Programme - Community Asset Promotion and Development	4,302	1,291	0	860
Business & Sector Development	Isle of Skye Candle Company Ltd	ScotGrad Student Placement Programme - International Market Research	4,916	1,475	0	983
Business & Sector Development	Highland Design Engineering Limited t/a 4c Engineering	ScotGrad Student Placement Programme – Engineering	4,865	1,460	0	973
Business & Sector	SSQC Ltd	ScotGrad Student Placement Programme - Analytical Services Research	3,943	1,183	0	789

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	Funding ERDF Amount
Development						
Business & Sector Development	Campbells of Beauly	ScotGrad Student Placement Programme - E-commerce Systems Development	2,868	860	0	574
Business & Sector Development	Shetland Heat Energy and Power Limited	ScotGrad Student Placement Programme - CAD Data Process Improvement	5,053	1,516	0	1,011
Business & Sector Development	Orkney Blide Trust	ScotGrad Graduate Placement Programme - Social Business Development	23,614	9,209	0	6,140
Business & Sector Development	WooHa Brewing Company Limited	ScotGrad Student Placement Programme - International Marketing	2,868	860	0	574
Business & Sector Development	HWEnergy Limited	ScotGrad Student Placement Programme - Engineering	4,916	1,475	0	983
Business & Sector Development	An Comunn Gaidhealach - Head Office	ScotGrad Student Placement Programme - Royal National Mòd Systems and Communications	4,302	1,291	0	860
Business & Sector Development	Clo Harris Tweed Ltd	Specialist Support	2,000	2,000	0	0
Business & Sector	Carloway Mill Harris Tweed Ltd	Specialist Support	2,000	2,000	0	0

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	Funding ERDF Amount
Development						
Business & Sector Development	Business and Sector Development	Secretariat Costs of Chief Officers Group and Community Planning Board 2019 to 2021	5,000	5,000	0	0
Business & Sector Development	Business and Sector Development	Membership, Subscriptions & Event Sponsorships 2019-20	42,900	42,900	0	0
Business & Sector Development	Highland Crackers	Innovation Knowledge Transfer 2 Small Innovation Grant Proactive Wellness NPD	8,564	3,391	0	3,391
Business & Sector Development	Stockan's Oatcakes Ltd	Innovation Knowledge Transfer 2 Small Innovation Grant Orkney Heritage NPD Project	24,400	7,350	0	7,350
Business & Sector Development	Scottish Honeyberries Ltd	Innovation Knowledge Transfer 2 Make Innovation Happen Honeyberry NPD Feasibility and Business Plan	38,600	23,160	0	0
Business & Sector Development	Inspectahire Instrument Co. Ltd	Innovation Knowledge Transfer 2 Make Innovation Happen Fluid Level Detection	54,200	32,520	0	0
Business & Sector Development	Catherine Sinclair T/A Cove	Innovation Knowledge Transfer 2 Small Innovation Grant - knitted textile development	6,247	2,522	0	2,522
Business & Sector	Shetland Space Centre Limited	Innovation Knowledge Transfer 2 Shetland Space Centre Small innovation Grant	28,000	7,500	0	7,500

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	Funding ERDF Amount
Development						
Business & Sector Development	Fastsave Innovations Ltd	Innovation Knowledge Transfer 2 Fastsave Innovations Ltd Small Innovation Grant project	25,000	7,500	0	7,500
Business & Sector Development	Pat Munro Ltd	Innovation Knowledge Transfer 2 Small Innovation Grant Project Pat Munro Ltd	35,000	7,500	0	7,500
Business & Sector Development	MBA Ventures	Innovation Knowledge Transfer 2 Small Innovation Grant Project MBA Ventures Ltd	28,650	7,500	0	7,500
Business & Sector Development	Melness Crofters Estate Ltd	Support for costs for legal support for leasing option	15,000	15,000	0	0
Business & Sector Development	Business and Sector Development	Finance and Investment Support	60,000	60,000	0	0
Business & Sector Development	Scottish Tourism Alliance (HQ)	HIE contribution to Development of National Tourism Strategy for Scotland Tourism 2030	192,500	30,000	0	0
Business & Sector Development	Cuantec Limited	Innovation Knowledge Transfer - Co-Innovate - business case development	6,037	906	0	5,131
Business and Sector	Business and Sector	UKVL Design Team Services 2019	641,682	641,682	0	0

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	Funding ERDF Amount
Development	Development					
Business and Sector Development	Business and Sector Development	UKVL Commercial and Financial Support Supplier 2019- 21	120,000	120,000	0	0
Business and Sector Development	Business and Sector Development	UKVL Interim Advisory Support	30,000	30,000	0	0
Business and Sector Development	Business and Sector Development	UKVL Space Hub Sutherland Marketing, Legal and related costs	345,000	345,000	0	0
Business Improvement & IA	Business Improvement and Internal Audit	Business Transformation Programme Resource	115,000	115,000	0	0
Business Improvement & IA	Business Improvement and Internal Audit	Business Transformation Programme Resource	150,000	150,000	0	0
Business Improvement & IA	Business Improvement and Internal Audit	Business Transformation Technical Capability Phase 1	142,670	142,670	0	0
Business Improvement &	Business Improvement and Internal Audit	Business Transformation Phase 1 Delivery Partner	1,167,085	1,167,085	0	0

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	Funding ERDF Amount
IA						
Caithness & Sutherland	Helmsdale and District Development Trust	Development Costs 2019-2020	17,064	11,100	0	0
Caithness & Sutherland	KP Technology Ltd	2019 Pulse Laser	40,000	10,000	0	0
Caithness & Sutherland	Caithness and Sutherland Area Team	Caithness & North Sutherland Regeneration Partnership Resource Costs	185,000	92,500	0	0
Caithness & Sutherland	Kylesku Hotel Limited	2018 Digital Marketing Development	33,000	16,500	0	0
Caithness & Sutherland	Dunnet Bay Distillers Ltd	Tradeshow and Market Visits	60,610	30,305	0	0
Caithness & Sutherland	Dunnet Bay Distillers Ltd	Digital Marketing	11,550	5,775	0	0
Caithness & Sutherland	Loch Laxford Shellfish Ltd	Additional Equipment	69,575	20,873	0	0
Caithness & Sutherland	Assynt Leisure	2019 Motorhome Waste Disposal Facility	78,540	5,000	0	0
Caithness & Sutherland	North Highland Initiative	NC 500 Quantitative and Qualitatative Impact assessment	11,640	5,820	0	0
Caithness & Sutherland	Dunnet Bay Distillers Ltd	Feasibility Study - Caithness Mill	8,250	4,125	0	0
Finance and Corporate Services	Finance and Corporate Services Group	Legal Expenses 2019-2020	450,000	450,000	0	0

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	Funding ERDF Amount
Inner Moray Firth	GlenWyvis Distillery Community Benefit Society	Establishment of Gin Production	222,860	95,830	0	0
Inner Moray Firth	WOW Scotland Tours Ltd	Branding Support	35,435	14,174	0	0
Inner Moray Firth	Pinnacle Business Solutions Limited	Matrix 2020	150,000	97,500	0	0
Inner Moray Firth	Bad Girl Bakery Ltd	New manufacturing facilities	55,000	11,000	0	0
Inner Moray Firth	Inverness Airport Business Park Limited	Continued Assistance for Business Development Leadership and Management Support 2019-21	113,784	56,892	0	0
Inner Moray Firth	Loch Ness Coffee Company	Upgrade R&D and Advice Programme	274,584	54,912	0	0
Inner Moray Firth	Connage Highland Dairy	BRC Registration and Semi-Automation	90,900	46,290	0	0
Inner Moray Firth	Twelve Ness Walk Limited	New Hotel Marketing and Training support	7,207,358	110,000	0	0
Inner Moray Firth	Black Isle Brewery	Alternative Filtration	85,000	25,500	0	0
Inner Moray Firth	Black Isle Bronze	Purchase of Kiln	150,000	45,000	0	0
Inner Moray Firth	Kirker Europe Ltd	Technical Manager for Hire	24,000	12,000	0	0
Inner Moray	Aviemore and	Project Management and Admin Resource costs	95,424	95,424	0	0

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	Funding ERDF Amount
Firth	Glenmore Community Trust					
Inner Moray Firth	Inverness Harbour Trust	Consultancy to support Master-planning	50,000	15,000	0	0
Inner Moray Firth	Cairngorm Mountain (Scotland) Ltd	2019 Summer Ready Programme	210,000	210,000	0	0
Innse Gall	Carloway Community Association	Redevelopment of Carloway Community Centre	1,500,000	100,000	0	0
Innse Gall	Comhairle nan Eilean Siar HQ	Outer Hebrides Young Entrepreneur Start-Up Scheme	160,000	80,000	0	0
Lochaber Skye and Wester Ross	Chocolates of Glenshiel	Increase in Production Capacity	64,000	32,000	0	0
Lochaber Skye and Wester Ross	Robert Mason t/a MacKleeners	Development of Business 2019	268,778	45,000	0	0
Lochaber Skye and Wester Ross	Gairloch and Loch Ewe Action Forum (GALE)	Planning for Real	32,620	20,000	0	0
Lochaber Skye and Wester Ross	Gairloch & District Heritage Company	Development of Kitchen Area at Museum	35,965	12,587	0	0
Lochaber Skye and Wester	Sleat Community Trust	Armadale Trading Site Redevelopment	736,652	63,396	0	0

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit	Funding ERDF Amount
			CUSI		Amount	
Ross						
Moray	Moray Area Team	Purchase of Land from Orbex	15,000	15,000	0	0
Moray	Moray Area Team	Masterplanning EPF	80,400	80,400	0	0
Moray	Morayvia	Business Development Resources	92,650	25,000	0	0
Moray	Spirit of Speyside Whisky Festival Ltd	Gin Festival 2019 - 2021	66,900	20,000	0	0
Moray	Moray Reach Out	Redevelopment of new premises	190,945	25,000	0	0
Moray	University of the Highlands and Islands (UHI)	Moray Growth Deal Project Resource	110,000	55,000	0	0
Moray	Moray Area Team	Marketing - Photography	5,000	5,000	0	0
Non-Hie Network	MaxSim Ltd	Stage 3 of WES Control Systems Programme	475,000	475,000	0	0
Non-Hie Network	Queen Mary University of London	Stage 3 of WES Control Systems Programme	461,346	461,346	0	0
Orkney	Rousay Egilsay and Wyre Development Trust	Rousay, Egilsay and Wyre Development Trust - The Pier Feasibility	7,200	3,600	0	0
Orkney	Orkney Islands Council - HQ	Promoting Orkney 2020	150,000	9,375	0	0
Orkney	Heriot Watt University	Chair in Energy Systems	485,624	121,406	0	0
Regional Development	Regional Development	Executive Office Support - 2019/20 to 2021/22	15,000	15,000	0	0

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	Funding ERDF Amount
Regional Development	Regional Development	Connected Communities OPEX 19/20	328,940	155,054	0	0
Regional Development	Skills Development Scotland	Co-financing Highlands & Islands Skills Investment Plan (HISIP) 2018 Refresh	45,000	10,000	0	0
Regional Development	Skills Development Scotland	Co-financing MAXiMAR (Maximising the Marine Economy in the Highlands and Islands) Skills Evidence Base	15,000	7,500	0	0
Regional Development	Regional Development	HIE Property Factoring and Consultancy 2019/20	4,949,636	2,231,595	0	0
Regional Development	Regional Development	Corporate and Strategic Engagements 2019-2021	5,000	5,000	0	0
Regional Development	Regional Development	Euromontana subscription 2019 and 2020	10,700	10,700	0	0
Shetland	The Shetland Distillery Company	Business Development and Strategy Resource	40,800	12,000	0	0
Shetland	Fetlar Community Association	Fetlar Hall Caravan Park	141,268	25,000	0	0
Shetland	Fair Isle Bird Observatory Trust	Project Resource	60,000	60,000	0	0
Strengthening Communities	Morvern Community Woodlands	Economic Appraisal on Community Ownership of Killundine Estate	6,000	6,000	0	0
Strengthening Communities	Strengthening Communities Group	Scottish Land Fund 3 Operating Budget Year 4 2019-20	454,000	0	454,000	0
Strengthening	Strengthening	Iona Energy Limited Technical Diligence Support Part 2	3,625	3,625	0	0

Business Unit	Client Name	Project Description	Total Project Cost	Net GIA (£)	Funding HIE Conduit Amount	Funding ERDF Amount
Communities	Communities Group					
Strengthening Communities	Strengthening Communities Group	Internship Exchange - Nova Scotia	3,000	3,000	0	0

This approvals list is correct as at 4<sup>th</sup> July 2019 any subsequent changes or amendments to projects since this date will not be reflected in this report.

Total Project Costs(Includes HIE applicant and other sources of Funding)Net GIA(HIE's Grant in Aid contribution)Funding HIE Conduit(Other funding administered through HIE)EU Funding(European funds administered through HIE)