

Aid Funded Business: Supplying International Aid / Donor Organisations

Venue: **Radisson Blu, Argyle Street, Glasgow**

Date: **Tuesday 8th December 2015**

Time: **09:00 – 16:00**

Cost: **Free to attend**

UK Trade & Investment's Aid-Funded Business Service (in conjunction with Scottish Development International) is hosting a free one-day event which aims to:

- **Raise awareness of the opportunities available to Scottish companies**
- **Help companies understand the procurement requirements of the agencies and where your firm may fit**
- **Introduce companies to the UKTI staff based overseas regularly in contact with procurement personnel**

How the Aid Funded Business Service works

Development banks and other development agencies fund projects that are agreed with Governments of developing countries. The general aim of the projects is to improve the prosperity and well-being of people in these countries with a special focus on those in extreme poverty. Increasingly, these organisations also co-fund projects with the private sector.

Humanitarian aid organisations such as the United Nations and Non-Governmental Organisations (NGOs) give relief to people affected by natural disasters such as hurricanes and typhoons, and those displaced by man-made disasters such as civil wars.

The Aid Funded Business Service helps your company find out about the work of these organisations, and how you can supply goods and services to support their work.

What are the opportunities?

There are opportunities for every size of company and sector, but the most needed products and consultancy are in:

- **Healthcare** • **Environment and Climate Change** • **Transportation** • **Education and Training** • **Water and Sanitation** • **Public Administration and Law** • **Energy** • **Industry and Trade** • **Agriculture**

About International Aid Agencies

The service helps UK companies make contacts in the aid agencies, and helps them become familiar with the organisations' working and procurement practices. The agencies are:

- **The World and Regional Development Banks: There are many opportunities for private consultants, suppliers and contractors to bid for work in regional development bank projects.**
- **European Union External Aid: Every year the EU spends approximately €19 billion on external development assistance to more than 160 countries and territories.**
- **Department for International Development (DFID): The UK delivers bilateral aid through DFID, a very important client for UK consultants and goods and equipment suppliers.**
- **United Nations (UN) agencies: The UN is made up of a 'family' of organisations and is a particularly good market for small and medium-sized enterprises (SMEs).**

Who should attend?

UK companies of any size and turnover are eligible to apply for the service. Companies should have experience of international trade and a minimum of 3 years' audited accounts.

Meet the International Liaison Officers

You can arrange 1-2-1 meetings with one of our International Liaison Officers, on arrival at the event and throughout the day (pending availability).

Programme:

The programme for the day is as follows:

- 09:00 Registration & Coffee**
- 09:30 Welcome and Introductions from SDI**
- 09:35 An Introduction to the World of Aid-Funded Business**
- 09:50 Aid Agencies and Business Opportunities (Part 1)**
- 10:50 Coffee Break**
- 11:00 Aid Agencies and Business Opportunities (Part 2)**
- 12:00 Q & A**
- 12:30 Buffet Lunch**
- 13:00 One to One Meetings**
- 16:00 Close**

Registration:

Places are limited to one per company and are expected to go fast so visit our website [here](#) and secure your place today. For any queries regarding this event please contact us by **email** or call 0845 607 8787.