



One of the UK's top entrepreneurs, David Hall.

**“LEARNINGworks!”**  
...for the Highlands and Islands

**“Entrepreneurs operate out of an achievement culture which values getting on with it and producing results.”**

David Hall



**PROFILE**  
**David Hall**

David Hall is the writer and presenter of the BAFTA award-winning BBC1 business series 'Winning'.

He is the author of three top selling business books, Hallmarks for Successful Business, In the Company of Heroes and Doing the Business.



He won the UK Premier Business Award for Television for the BBC2 programme 'Get Better or Get Beaten' and he recently won the coveted Ernst & Young North Region Entrepreneur of the Year 2000 Award for supporting entrepreneurs.

Known for encouraging businesses to work 'on' as well as 'in' the business, David is a Visiting Professor in Entrepreneurship at Curtin Business School, Perth, Australia, and a fellow of York, Teesside and Durham University Business School.

Mr Hall is also a successful businessman having founded a management consulting and training practice that employed 70 people across 14 offices.

